MALAYSIAN COMMUNICATIONS AND MULTIMEDIA COMMISSION

INVITATION TO REGISTER INTEREST AND SUBMIT A DRAFT UNIVERSAL SERVICE PLAN

AS A

UNIVERSAL SERVICE PROVIDER
UNDER THE COMMUNICATIONS AND MULTIMEDIA (UNIVERSAL SERVICE PROVISION) REGULATIONS 2002

FOR THE DESIGN, SUPPLY, INSTALLATION, INTEGRATION, TESTING AND COMMISSIONING OF THE SUBMARINE CABLE SYSTEM AND CABLE LANDING STATION INFRASTRUCTURE UNDER THE SAMBUNGAN KABEL DASAR LAUT MADANI (SALAM) PROJECT

Ref: SKMM/USPD/UPD/240_SALAM/Invitation(2026)
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ABBREVIATIONS

Act	-	Communications and Multimedia Act 1998
BU	-	Branching Unit
BOQ	-	Bill of Quantity
BMH	-	Beach Manholes
CAPEX	-	Capital Expenditure
CMA	-	Communications and Multimedia Act 1998
CLS	-	Cable Landing Station
DG	-	Diesel Generator
DUSP	-	Designated Universal Service Provider
ID	-	Identification
ITU-T	-	International Telecommunication Union - Telecommunication Standardization Sector
LAT	-	Latitude
LONG	-	Longitude
LD	-	Liquidated Damages
KM	-	Kilometre
MCMC	-	Malaysian Communications and Multimedia Commission
NFP(I)	-	Network Facilities Provider Individual
NSP(I)	-	Network Service Provider Individual
NOC	-	Network Operation Centre
OPEX	-	Operational Expenditure
PFE	-	Power Feeding Equipment
RFS	-	Ready for Service
RPL	-	Route Position List
SALAM	-	Sambungan Kabel Dasar Laut MADANI
SCLC	-	Submarine Cable Landing Centres
SDM	-	Spatial Division Multiplexing
SLTE	-	Submarine Line Terminal Equipment
Tbps	-	Terabit per Second
UAT	-	User Acceptance Test
UPS	-	Uninterruptible Power Supply
USP	-	Universal Service Provision
USP Fund	-	Universal Service Provision Fund
UST	-	Universal Service Target

INTERPRETATION

Any terms or words used in this Invitation shall, unless expressly stated or if the context otherwise requires, have the same meaning as provided in the Commission, all subsidiary legislation and instruments issued, made or given by the Minister or the Commission.

a) "Approved Universal Service Plan" means a Draft Universal Service Plan that has been approved by the Commission as specified under regulation 8 of the USP Regulations.

b) "Bill of Quantity or BOQ" means a customised document proposed by the Interested Licensee to the Commission in which materials, parts, equipment and cost of labour are itemised. The BOQ is to be priced in Ringgit Malaysia and shall be inclusive of any applicable tax imposed by the Government of Malaysia. The sum of the amounts shown in the BOQ shall represent the total cost for each site in every cluster.

c) "Commission" means the Malaysian Communications and Multimedia Commission established under the Malaysian Communications and Multimedia Commission Act 1998 [(*Act 589*)].

d) "Completion Date" means the date(s) on which the DUSP has completed the scope of work(s) pursuant to the project milestones stipulated in the claim schedule in **Appendix 7** of this Invitation.

e) "Completion Report" means a report to be compiled and maintained by the DUSP upon the declaration that a particular submarine cable segment and/or CLS has achieved Ready for Service (RFS) status at the specified location, for the whole tenure of the Project (as long as claims are made from the USP Fund).

f) "Declaration" means a self-declaration made by the Chief Executive Officer or a person who holds an equivalent designation in the DUSP that the scope of work for each stage as stipulated in the claim schedule in **Appendix 7** of this Invitation, has been delivered in accordance to the Approved Universal Service Plan and that all representations and information furnished to the Commission in the self-declaration are accurate and true.

g) "DUSP" means any Interested Licensee (as defined herein) designated by the Commission under regulation 9 of the USP Regulations pursuant to this Invitation.

h) “Draft Universal Service Plan” means a draft of the Universal Service Plan submitted by a Licensee as specified under subregulation 6(2) of the USP Regulations.

i) “Good Industry Practice” means, without limiting or prejudicing any higher standards or higher requirements under this Invitation, the exercise of that degree of skill, care, diligence, prudence (including good, safe and prudent practice) and foresight that would reasonably be expected to be observed by a highly skilled and highly experienced DUSP engaged in carrying out activities the same as or similar to the Works under the same or similar circumstances. For the avoidance of doubt, Good Industry Practice includes compliance with the Environmental Requirements.

j) “Intellectual Property Rights” means all intellectual property rights, whether registered or unregistered, including patents, utility innovations, copyrights, moral rights, trade marks, service marks, trade names, business names, registered designs, design rights, semiconductor topography rights, database rights, domain names, trade secrets, confidential information, know-how and any other proprietary rights of a similar nature, together with all applications for, registrations of, renewals or extensions of such rights, in any jurisdiction throughout the world.

k) “Interested Licensee” means any person who holds a valid NFP(I) licence and NSP(I) licence respectively under the Act, meets the eligibility criteria set under subregulation 5(2) (ga) of the USP Regulations, and registers its interest to respond to this Invitation.

l) “Licensee” means a person who holds an individual or class licence under the Act.

m) “Network service equipment” consists of active infrastructure elements that are necessary to support the operation of the submarine cable system, including but not limited to Submarine Line Terminal Equipment (SLTE), Power Feeding Equipment (PFE), Network Management Systems (NMS), monitoring systems, optical transmission systems, and other associated equipment.

n) “Notification of Approval” means a notification issued by the Commission to the DUSP pursuant to regulation 9 of the USP Regulations.

o) “Permits” means all access rights, landing licenses, permits, construction permit, land acquisition, and approvals, "no objections", permissions-in-principle, authorisations, consents, customs clearances, registrations, certificates, rights-of-way, certificates of occupancy, licenses, environmental

permits, including without limitation, export and import licenses and similar authorisations, landing permits, orders, vessel and crew authorisations / visas, permission for the operation of navigational aids and radio systems and similar authorisations necessary to complete the Work and operate and maintain the System;

p) "Power Supply Provider" means licensed electricity utility provider in Malaysia, including Sabah Electricity Sdn. Bhd. (SESB), Sarawak Energy Berhad (SEB), Tenaga Nasional Berhad (TNB), or any other relevant electricity supply authority.

q) "Relevant authorities" includes, but is not limited to the *Majlis Keselamatan Negara (MKN), Jabatan Laut Malaysia (JLM),* Ministry of Transport (MOT), *Jabatan Ukur dan Pemetaan Malaysia (JUPEM),* Department of Fisheries Malaysia (DOF), *Hidrografi Nasional (PHN), Jabatan Alam Sekitar (JAS), Agensi Penguatkuasa Maritim Malaysia (APMM), Tentera Laut Diraja Malaysia (TLDM), Jabatan Warisan Negara (JWN), Jabatan Ketua Pengarah Tanah dan Galian Persekutuan (JKPTG)*, *Jabatan Bomba dan Penyelamat Malaysia (JBPM)*, *Jabatan Kerja Raya (JKR), Jabatan Kastam Diraja Malaysia (KASTAM),* Sarawak Multimedia Authority (SMA), Chief Government Security Officer (CGSO) and other local authorities of the relevant states.

r) "Site" in the context of this Invitation means any location where the Work is to be carried out as specified in **Appendix 1**.

s) "System" means the entire submarine cable system known as *Sambungan Kabel Dasar Laut* MADANI (SALAM), comprising four (4) segments as specified in **Appendix 1**.

t) "System Design Life" means twenty-five (25) years from the RFS date of the System.

u) "Technical Specification" means the document issued by the Commission which sets out the minimum technical, operational, performance, design, and implementation requirements for the submarine cable system and its Network service equipment under this Project and shall serve as the basis for the Interested Licensee in preparing its technical proposal.

v) "Universal Service Target or UST" means an underserved area and/or an underserved group within the community.

w) "USP Regulations" means the Communications and Multimedia (Universal Service Provision) Regulations 2002.

x) “Vessel Costs” means (i) vessel call-out fees and per-day charges under a marine-maintenance agreement; (ii) the following running costs of vessels: labor charges for the vessels’ navigational crews; at-sea insurance; fuel and lube oils; consumables; navigation and maritime communications; and costs associated with the use and operation of a remotely operated vehicle and a tracked, self-propelled burial tool; (iii) vessel costs associated with repairs to shore end cables; and (iv) associated security costs.

y) “Work” means the entire scope of work to be undertaken and completed by the DUSP pursuant to the Approved Universal Service Plan and the Notification of Approval issued by the Commission.

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SECTION I
INTRODUCTION

1. BACKGROUND

1.1. This USP initiative is part of the Commission's efforts to plan and implement universal service provision in Malaysia, in accordance with the objectives as specified in subregulation 3(1) of the USP Regulations.

1.2. The Commission has pursuant to subregulation 4(1) of the USP Regulations, specified Universal Service Targets under Notifications Ref. No: NT/USP/2/02, Ref. No: NT/USP/1/04, Ref. No: NT/USP/08/01, and Ref. No: NT/USP/01/11, and Ref. No: NT/USP/01/21 respectively.

1.3. This Invitation is made pursuant to subregulations 3(1), 5(1) and 5(2) of the USP Regulations (hereinafter referred to as "**Invitation**") to invite interested and eligible Licensees to register their interest to be the universal service provider for the design, supply, install, integration, testing and commissioning of the submarine cable system and cable landing station infrastructure under the *Sambungan Kabel Dasar Laut* MADANI (SALAM) project ("**Project**") at the location(s) specified in **Appendix 1** of this Invitation. No change of location(s) as specified in **Appendix 1** is permissible under this Invitation.

1.4. This Project is intended to strengthen and enhance the resilience, capacity and route diversity of Malaysia's domestic telecommunications infrastructure through the development of a new domestic submarine cable system connecting Peninsular Malaysia, Sabah and Sarawak.

1.5. The Project is expected to support future growth in broadband demand, the expansion of 5G coverage and capacity, digital services, cloud infrastructure, data centres, Artificial Intelligence (AI) and the national digital economy ecosystem, while improving the reliability and continuity of connectivity between Peninsular Malaysia, Sabah and Sarawak.

1.6. Therefore, the SALAM project is a project of national and strategic interest, in view of its critical role in safeguarding Malaysia's sovereign telecommunications infrastructure, enhancing connectivity resilience and route diversity, and supporting the nation's digital sovereignty and long-term economic growth.

1.7. The latitude(s) and longitude(s) coordinates provided in **Appendix 1(B)** are locations for the CLS. The Interested Licensee shall validate the suitability of the proposed locations through detailed engineering assessment and site surveys.

1.8. The locations in **Appendix 1(A)** and **Appendix 1(B**) have been identified by the Commission based on the findings of the feasibility study, taking into consideration technical assessments, operational requirements and strategic considerations for the implementation of the SALAM project.

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SECTION II
DESCRIPTION OF SCOPE OF WORK

2. GENERAL DESCRIPTION OF THE FACILITIES AND SERVICES TO BE PROVIDED

2.1. The provision of the SALAM project includes, but is not limited to, the design, supply, installation, integration, testing and commissioning of the domestic submarine fibre optic cable system, the establishment of CLS, and the deployment of all related transmission equipment, power feeding systems, network management systems and supporting infrastructure.

2.2. The SALAM consists of ten (10) CLS interconnected through four (4) submarine cable segments, as illustrated in **Figure 1** and further detailed in **Table 1** below.

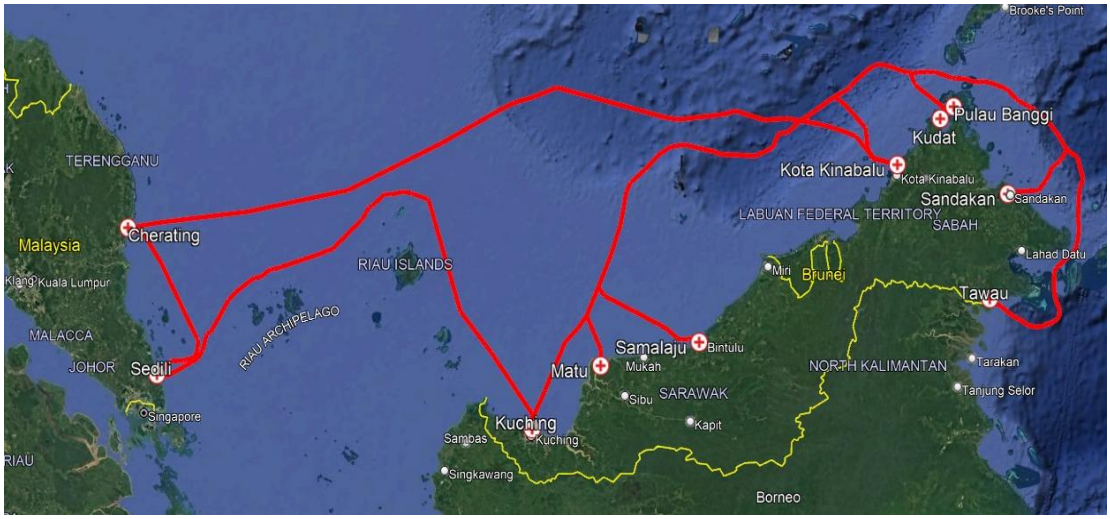

Figure 1: Overview of SALAM

No.	Segment	Submarine cable route	Estimated Length (km)
1	Segment 1	Cherating - Sedili	358
2	Segment 2	Sedili - Kuching	1,075
3	Segment 3	Kuching - Tawau (with branches to Matu, Samalaju, Kota Kinabalu, Kudat, Pulau Banggi and Sandakan)	2,647
4	Segment 4	Kota Kinabalu - Cherating	1,502
		Total	**5,582**

Table 1: SALAM Submarine Cable System

2.3. The key technical specifications of the SALAM system are as follows:

Item	Details
System Type	Medium haul repeated ring (long-distance system using repeaters to amplify signals along the cable, designed in a ring topology)
System Design Life	25 years
Fibre Type	G654 Ultra low loss (~1.60dB or lower)
Number of Fibre Pair (fp)	16fp (trunk), 2fp (Sabah Extension)
Usable Bandwidth	36 nm
Digital Line Section (DLS) Length	< 3,000 km in all cases
Repeater Pumping Scheme	Minimum 4 pump sharing scheme
Repeater Spacing	Approximately 80km
Minimum Design Capacity	20Tbps per fibre pair and be scalable up to 30Tbps per fibre pair
Total Design Capacity	320Tbps to 480Tbps
System Outage Level	<5min / year (internal failure)
Powering Configuration	Double end/single end feeding capability and immunity to single-shunt fault
Branching Unit (BU)	Interconnect three (3) sub-segments
WSS ROADM	Unidirectional
Optical Portals	Amplification and (shared) supervision functionalities
Additional Requirement	The proposed SALAM network design shall allocate 4 fibre pairs for future use by the National Cloud Infrastructure, ensuring readiness for AI cloud services, data centre interconnectivity, and other cloud-based digital infrastructure initiatives

Table 2: Key technical specifications

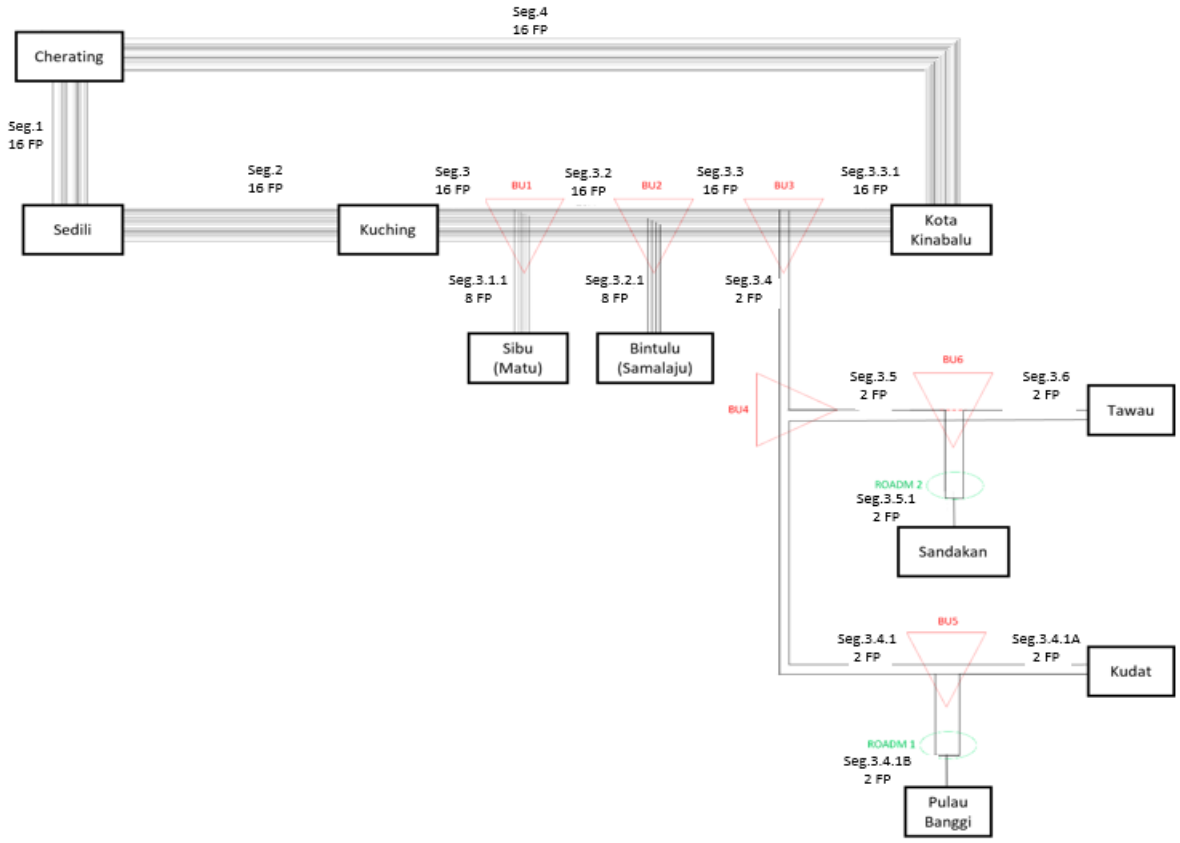

Figure 2: Overall Network Topology

2.4. In relation to the above, the SALAM project shall be implemented through a Public-Private Partnership (PPP) model to facilitate sustainable long-term operations, optimise industry participation, and investment. Under this implementation model, the Commission shall provide **funding only for the CAPEX** required for the establishment of the Project.

2.5. **No OPEX funding provided** under the USP Fund. The DUSP shall be fully responsible for undertaking, managing, and bearing all operational, maintenance, support, and lifecycle replacement costs associated with the operation of the project infrastructure throughout the entire system lifespan.

2.6. The network facilities and network services to be provided under this Invitation are as follows:

<u>Part 1 – Submarine Cable System (Wet Plant)</u>

2.6.1. To design, manufacture, supply, installation, testing, and commissioning of the submarine cable system, including power system, AC/DC, PFE, permitting, transmission system, SLTE, marine operation, BMH,

monitoring systems, operation and maintenance support, as well as the associated fronthaul connectivity infrastructure.

Part 2 – Cable Landing Station (Dry Plant)

2.6.2. To design, construct, supply, install, test, and commissioning of the CLS, including civil and building works, land route from BMH to CLS, permitting, power supply and backup systems, cooling and environmental control systems, transmission room support infrastructure, security and safety systems, as well as connectivity and supporting facilities required for the operation of the CLS.

2.7. The Part 1 and Part 2 DUSP shall communicate, coordinate, and cooperate professionally in undertaking and implementing the Project, including coordination of the interface and integration between the submarine cable system and the CLS. Such coordination shall include the sharing of relevant Project information, joint technical and site coordination activities, implementation scheduling, testing and commissioning coordination, and the resolution of any issues arising during the Project implementation period.

2.8. The Part 1 and Part 2 DUSP shall be individually responsible for obtaining, maintaining, and renewing all approvals, permits, licenses, and clearances required for its respective scope of work under this Invitation. Both DUSPs shall promptly notify each other and the Commission in writing and shall coordinate on all interface, integration, and regulatory matters necessary for the successful implementation and operation of the Project.

2.9. In undertaking this Project, the DUSPs shall comply with the Act, any subsidiary legislation made under the Act, including but not limited to the USP Regulations, other regulatory instruments published by the Commission, e.g., Mandatory Standard(s), Technical Code(s), guidelines or regulatory policies issued, made or given under the Act, including any amendment(s) or replacement(s) enacted thereafter.

2.10. The DUSPs shall be required to comply with all applicable laws, regulations, and statutory requirements that are legally binding in the respective States and local jurisdictions where the sites are located. This includes, but is not limited to, obtaining all necessary permits, approvals, and clearances from the relevant local authorities, building owners, and other relevant stakeholders prior to the commencement of any works.

2.11. The DUSPs shall ensure that the Work is carried out in accordance with Good Industry Practice, and that the system, upon achieving RFS status, is of satisfactory quality and suitable for its intended purpose.

2.12. The System shall remain at the sole risk and responsibility of the DUSPs from the Commencement Date until the achievement of RFS status. The DUSPs shall take all necessary measures to protect, secure and preserve the System, equipment and related materials against loss, theft, deterioration or damage during the implementation of the Project, including any Force Majeure event.

2.13. The scope of work for Part 1 DUSP and Part 2 DUSP are further explained in paragraphs 3, 4, and 5 of this Invitation below.

3. GENERAL SCOPE OF WORK FOR PART 1 AND PART 2

3.1. This scope of work describes the technical requirements, timeline, documents and reports for each DUSP. The Interested Licensee shall understand, comply with and fulfil all obligations specified in this Invitation.

General Requirements

3.2. In preparing a comprehensive technical proposal for this Project, the Interested Licensee shall study the documents[1], undertake the necessary engineering assessments and technical studies required for the design and deployment of the submarine cable system and its associated infrastructure based on the segmentation specified in **Appendix 1,** ensuring a technically efficient, resilient, secure and cost-effective solution.

3.3. The Interested Licensee shall be required to submit the following information in its Draft Universal Service Plan:

a) Project Management Plan (PMP): Defines the overall project management approach, governance structure, implementation methodology, project organisation, risk management, and reporting framework;

b) System Description Handbook: Provides an overview of the overall system architecture, network topology, key equipment, capacity, interfaces and operational concepts;

[1] Documents provided in this Invitation are the Drawings and Technical Specifications.

c) Quality Assurance (QA) Plan: Describes the quality management framework, inspection procedures, testing requirements, non-conformance management and quality control processes;

d) Comprehensive information on the site(s) and what is required for service provisioning at the location(s), such as the distance to the access road, land title and ownership details, relevant local authority requirements, double handling information and availability of transmission (fibre connection, or non-terrestrial);

e) Provides comprehensive details of the proposed system equipment and materials, including technical datasheets, product specifications, manufacturer and supplier information, compliance certificates and any other relevant documentation;

f) Training Plan: Defines the proposed training programme, target participants, training schedule and knowledge transfer activities.

3.4 The Interested Licensee shall submit a preliminary engineering design and resilient submarine cable system design for the segmentation specified in **Appendix 1** of this Invitation, taking into consideration technical feasibility, route diversity, system reliability and scalability.

3.5 The Interested Licensee shall propose the complete Bill of Quantities with the price for the proposed solution, ensuring that the proposed submarine cable system is technically efficient, resilient, cost-effective, competitively priced, and technologically sustainable, in order to optimise the efficiency of investments made via the USP Fund.

3.6 To fulfill the submarine cable system design requirements, the Interested Licensee may incorporate site and route-specific optimisation, including cable routing, protection measures, burial depth, equipment configuration, and marine installation methodology, subject to the Technical Specifications provided in this Invitation. All selections made by the Interested Licensee shall be at their own risk, and the Commission shall not be liable for any cost overruns, technical incompatibilities, or performance shortfalls arising from the Interested Licensee's proposed solutions.

3.7 Notwithstanding any collaborative engagement undertaken, each Interested Licensee shall remain fully and individually responsible for the completeness, accuracy, and compliance of its submission with all requirements specified by the Commission.

3.8 The Interested Licensee shall refer to the Bill of Quantities format **(Appendix 6),** Drawings **(Appendix 8)** and Technical Specifications **(Appendix 9)** provided in this Invitation**.** These documents are intended to serve as reference materials to assist in the planning and proposal process for each location.

3.9 The total Approved Cost pursuant to this Invitation shall be on a fixed-price, lump sum basis**.** The total Approved Cost shall cover the complete performance of all works, services, obligations, and requirements set out in this Invitation, including all incidental and ancillary works necessary for the delivery of a fully operational submarine cable system, whether or not expressly specified in the Invitation.

3.10 The DUSPs shall be required to adhere to all local laws and regulations that are legally binding in any State and Federal Territory.

3.11 The Commission bears no responsibility or liability for the failure of either Part 1 and Part 2 DUSPs to ensure that all required, necessary, and complete approvals have been obtained, furnished, transferred, and renewed between the DUSPs and/or to any third party and to ensure that the permits, approvals, leases and land-related agreements are in order and payments are promptly settled.

4 DETAILED SCOPE OF WORK FOR PART 1 DUSP

4.1 The Part 1 DUSP shall be responsible for, but not limited to, the following:

No	Detailed scope of work
1.	To design, manufacture, supply, and install the submarine cable system, including optical fibre cables, repeaters, branching units, and other related submarine cable system components. The DUSP shall ensure that the System is designed and constructed such that it can be expected to conform fully to the requirements of the Technical Specifications or such other performance levels as may be agreed upon in writing throughout the System Design Life.
2.	To design, supply, install, and commission the AC/DC, Power Feeding Equipment (PFE) and associated power systems for the submarine cable system. The deliverables shall include a simplified engineering representation of the overall system architecture, indicating system interconnections, power systems, and key network elements.

No	Detailed scope of work
3.	To obtain the necessary licenses, permits and authorisations from the relevant authorities relating to the sea works, including but not limited to cable route survey and cable laying operations, cable protection activities required for the implementation of the submarine cable system. The Part 1 DUSP shall also obtain the permits required for the cable to cross over or under pipelines, power cables and the like, or to obtain consent from other seabed users such as fishermen unions, sand dredgers, port authorities, oil & gas operators and other relevant local authorities.
4.	To undertake all marine and shore-end operations, including marine surveys, route clearance works, cable loading, cable laying, cable jointing, fibre splicing, shore-end installation works, and the construction and installation of BMH and associated landing infrastructure.
5.	To supply, install, configure, test and commission the SLTE, transmission systems, network management systems, monitoring systems and other associated network equipment required for the operation of the submarine cable system.
6.	To conduct all testing, integration and commissioning activities, including Site Acceptance Testing (SAT), in-station testing, fibre optic testing (including OTDR), power system testing, system integration testing and end-to-end commissioning of the submarine cable system.
7.	To coordinate and carry out interface testing, integration and commissioning activities with the Part 2 DUSP, including the integration of the submarine cable system, PFE, SLTE, CLS facilities, and all other associated network infrastructure. The Part 1 DUSP shall promptly notify the Part 2 DUSP in writing, with a copy to the Commission, upon completion and readiness of the relevant submarine cable system interfaces for integration activities.
8.	To provide operational support services, maintenance support arrangements, monitoring and reporting mechanisms, and other related operational support required for the submarine cable system throughout the system lifecycle.
9.	Upon completion of the relevant Project Milestone, the Part 1 DUSP shall submit to the Commission the Declaration for the completion of work together with all supporting documents, reports, test records and evidence required for verification and claim purposes, in accordance with **Appendix 7** of this Invitation.

4.2 Upon completion of all the scope of works, the DUSP shall submit a Completion Report accompanied by all supporting documents, records, certificates, and

other evidence necessary to substantiate that the scope of works has been completed in accordance with the NoA, the Technical Specifications, and the Approved Universal Service Plan. The Completion Report shall include, where applicable, the following documents, records, and supporting evidence:

4.2.1 Project Management and Progress Records
- a) Updated Project Implementation Schedule
- b) Monthly Progress Reports
- c) Risk and Issue Register
- d) Project Change Records (if any)

4.2.2 Design and Engineering Deliverables
- a) Approved Design Documents
- b) Updated System Architecture Diagram
- c) Updated Route Position List (RPL)
- d) Approved Detailed Engineering Design
- e) Design Review and Design Acceptance Records

4.2.3 Survey and Permitting Deliverables
- a) Marine Survey Report
- b) Route Clearance Report
- c) Environmental and Regulatory Approvals
- d) Permits and Licences obtained for the relevant milestone

4.2.4 Manufacturing and Factory Acceptance Records
- a) Manufacturing Progress Report
- b) Factory Acceptance Test (FAT) Procedures
- c) Factory Acceptance Test (FAT) Reports
- d) Equipment Release Certificates
- e) Quality Assurance Records and Certificates

4.2.5 Installation and Marine Operation Records
- a) Cable Loading Report
- b) Cable Installation / Cable Laying Report
- c) Jointing and Splicing Records
- d) Marine Operations Report
- e) Site Installation Records

4.2.6 Testing and Commissioning Records
- a) Acceptance Test Procedures (ATP)
- b) Site Acceptance Test (SAT) Reports
- c) System Integration Test Reports
- d) Optical Test Reports
- e) OTDR Test Reports

f) Power Feeding and Electrical Test Reports
g) Commissioning Reports
h) Ready For Service (RFS) Verification Records

4.2.7 Completion and Handover Documents
a) As-Built Drawings
b) Final Route Position List (RPL)
c) Final System Configuration Records
d) Asset Register
e) Spare Parts Inventory List
f) Operations and Maintenance (O&M) Manuals
g) Training Records and Training Completion Reports

4.2.8 Supporting Documentation Updates
a) Updated Documentation Master List
b) Updated Quality Assurance Records
c) Updated Configuration and Inventory Records
d) Document Revision Register

Implementation Period

4.3 The maximum implementation period for Part 1 DUSP **shall not exceed three (3) years and three (3) months** from the commencement date specified in the Notification of Approval issued by the Commission. The high-level overview of the implementation plan and its indicative period is shown in the table below.

4.4 Interested Licensees may, however, propose an alternative implementation plan for the Commission's consideration, which shall be included as part of the Draft Universal Service Plan.

Milestone No.	Month	General Description	Indicative timeline
1	-	• Issuance of the Notification of Approval (NoA) to the appointed DUSP • Acceptance of NoA ("Commencement Date")	-

Milestone No.	Month	General Description	Indicative timeline
2	3	**<u>Detailed Engineering, Marine Survey Activities</u>** • Finalisation and validation of detailed submarine cable route positioning for four (4) fibre optic cable segments, BMH and ten (10) proposed CLS locations. • Execution of detailed marine survey activities including geophysical survey, geotechnical investigation and shore-end survey activities. • Detailed engineering and technical assessment activities for marine route alignment, subsea burial requirements, shore approach engineering and BMH infrastructure development. • Identification and mitigation planning for subsea hazards including fishing zones, anchorage areas, seismic considerations, pipeline crossings and existing submarine cable crossings. • Engagement, coordination and technical agency with marine authorities, local authorities, utility providers, environmental agencies and relevant authorities. • Submission and acquisition of all required permits, licences, environmental approvals and regulatory clearances from relevant authorities and stakeholders.	Q4, 2026
3	3	**<u>Manufacturing, Testing and Acceptance Activities</u>** • Completion of testing, inspection, certification, and factory release activities for submarine cable system components, including: a) Submarine cable spans covering 100% of the total cable length;	Q1, 2027

Milestone No.	Month	General Description	Indicative timeline
		b) Optical repeaters and associated bus units; c) Branching Units (BU); d) Power Feed Equipment (PFE); e) System Assembly Tests and loading activities; f) Test Period III completion	
4	6	**<u>Pre-Deployment Activities</u>** • Deployment of submarine cable system across all segments, including shore-end installation (Dry Plant) • Survey, design, installation, jointing, testing and commissioning of land cable system including cable routes, manholes, sub-ducts and associated infrastructure. • Deployment of land cable infrastructure between landing points and terminal stations including survey, installation, jointing and testing activities.	Q2 – Q3, 2027
5	9	**<u>Marine Installation and Wet Plant Deployment</u>** **Segment 1 (Cherating - Sedili) and Segment 2 (Sedili – Kuching)** • Mobilisation of cable laying vessel (CLV), marine support vessels and associated subsea deployment equipment. • Coordination of marine operation activities with port authorities, marine departments and maritime stakeholders. • Execution of marine installation activities including cable laying, subsea cable burial, shore-end landing operations, post-lay inspection and post-burial verification activities. • Deployment and integration of optical repeater(s), Branching Unit(s), SLTE and PFE systems.	Q4, 2027 – Q2, 2028

Milestone No.	Month	General Description	Indicative timeline
		• Installation and configuration of submarine cable network monitoring, fault management, alarm surveillance and protection systems. • Execution of cable jointing, fibre splicing, optical continuity verification and subsea integration activities. • Construction and completion of BMH, terrestrial ducting interface. • Implementation of cable protection measures at designated high-risk marine areas including articulated pipe installation, rock placement and enhanced burial depth where applicable. • Execution of Site Acceptance Test (SAT), system verification and Ready for Service (RFS) validation activities. • End-to-end system integration testing, optical performance verification, commissioning and network restoration validation activities. • Execution of marine route as-built verification and final subsea installation validation. • Submission of cable jointing records, fibre splicing reports, OTDR results and optical testing documentation. • Submission of as-built drawings, marine survey reports, technical documentation, equipment inventory and operational manuals.	
6	9	**<u>Marine Installation and Wet Plant Deployment</u>** **Segment 3 (Kuching - Tawau)** • Mobilisation of cable laying vessel (CLV), marine support vessels and associated subsea deployment equipment.	Q2 – Q4, 2028

Milestone No.	Month	General Description	Indicative timeline
		• Coordination of marine operation activities with port authorities, marine departments and maritime stakeholders. • Execution of marine installation activities including cable laying, subsea cable burial, shore-end landing operations, post-lay inspection and post-burial verification activities. • Deployment and integration of optical repeater(s), Branching Unit(s), SLTE and PFE systems. • Installation and configuration of submarine cable network monitoring, fault management, alarm surveillance and protection systems. • Execution of cable jointing, fibre splicing, optical continuity verification and subsea integration activities. • Construction and completion of BMH, terrestrial ducting interface. • Implementation of cable protection measures at designated high-risk marine areas including articulated pipe installation, rock placement and enhanced burial depth where applicable. • Execution of Site Acceptance Test (SAT), system verification and Ready for Service (RFS) validation activities. • End-to-end system integration testing, optical performance verification, commissioning and network restoration validation activities. • Execution of marine route as-built verification and final subsea installation validation. • Submission of cable jointing records, fibre splicing reports, OTDR results and optical testing documentation. • Submission of as-built drawings, marine survey reports, technical	

Milestone No.	Month	General Description	Indicative timeline
		documentation, equipment inventory and operational manuals.	
7	8	**<u>Marine Installation and Wet Plant Deployment</u>** **Segment 4: (Kota Kinabalu - Cherating)** • Mobilisation of cable laying vessel (CLV), marine support vessels and associated subsea deployment equipment. • Coordination of marine operation activities with port authorities, marine departments and maritime stakeholders. • Execution of marine installation activities including cable laying, subsea cable burial, shore-end landing operations, post-lay inspection and post-burial verification activities. • Deployment and integration of optical repeater(s), Branching Unit(s), SLTE and PFE systems. • Installation and configuration of submarine cable network monitoring, fault management, alarm surveillance and protection systems. • Execution of cable jointing, fibre splicing, optical continuity verification and subsea integration activities. • Construction and completion of BMH, terrestrial ducting interface. • Implementation of cable protection measures at designated high-risk marine areas including articulated pipe installation, rock placement and enhanced burial depth where applicable. • Execution of Site Acceptance Test (SAT), system verification and Ready for Service (RFS) validation activities. • End-to-end system integration testing, optical performance verification,	Q1 – Q3, 2029

Milestone No.	Month	General Description	Indicative timeline
		commissioning and network restoration validation activities. • Execution of marine route as-built verification and final subsea installation validation. • Submission of cable jointing records, fibre splicing reports, OTDR results and optical testing documentation. • Submission of as-built drawings, marine survey reports, technical documentation, equipment inventory and operational manuals.	
8	1	**Final system acceptance** • Final system acceptance, operational handover and project close-out activities.	Q4, 2029
Total	**39**		

Report to the Commission

4.5 During the Project Implementation timeline, pursuant to Regulation 13 of the USP Regulations, the Part 1 DUSP shall submit a report on the progress of the implementation of the Approved Universal Service Plan on a **weekly basis** to the Commission. The weekly report shall be furnished in the form and format specified by the Commission.

Warranty, Insurance and O&M

4.6 The Part 1 DUSP shall be responsible to provide warranties and insurance for the items stipulated below:

Warranty

4.7 Submarine Cable System:

4.7.1 The Part 1 DUSP shall provide a comprehensive warranty for all submarine cable system infrastructure, including wet plant, network systems, and all associated equipment and services. The warranty period shall be for a minimum period of five (5) years from the date of completion and acceptance by the Commission, covering defects in design, workmanship, installation, and system performance. Notwithstanding the foregoing, the Part 1 DUSP shall take all reasonable measures to ensure that the submarine cable system infrastructure is supported by appropriate warranties, to the extent practicable, throughout the intended System Design Life.

4.7.2 The Part 1 DUSP shall be fully responsible for ensuring that the submarine cable system continues to meet the specified technical, operational, and performance requirements throughout the System Design Life. This includes:

a) System availability and reliability in accordance with the Service Level Agreements (SLAs);
b) Continued operability, maintainability, and supportability of all system components; and
c) Timely repair, restoration, and replacement of system components as necessary to sustain performance.

4.7.3 Period of warranty as provided by the manufacturer/supplier to be disclosed clearly in writing to the Commission, if required. The warranty provided shall benefit both the Part 1 and Part 2 DUSPs.

4.8 Part 1 DUSP shall immediately repair or replace any faulty items at its own cost, during the warranty period.

4.9 In the event of cable damage, the Part 1 DUSP shall be responsible for immediately rectifying and/or replacing any affected network facilities at its own cost.

Insurance

4.10 The Part 1 DUSP is required to take the necessary measures to plan for contingencies at its own cost, such as the purchase and maintenance of all relevant insurances (including, but not limited to insuring all assets, and having adequate public liability insurance coverage covering the Project, its personnel, assets, equipment, facilities and operations).

4.11 The relevant insurances must also be procured and maintained at all times by the DUSP, during implementation and subsequent to the completion of this Project. Failure on the part of the DUSP to comply with this requirement shall result in the DUSP Part 1 being solely responsible for any liabilities and/or losses that may arise. The insurance taken must be comprehensive and provide adequate and sufficient coverage.

4.12 The DUSP shall ensure that all contractors, subcontractors, consultants and service providers engaged for the Project maintain appropriate insurance coverage commensurate with their respective scope of work and risk exposure.

Operation and Maintenance Support Services

4.13 The Part 1 DUSP shall provide operations and maintenance support services for a period of twenty-five (25) years commencing from the Ready for Service (RFS) date of the SALAM cable system.

4.14 The maintenance support services shall include, but not be limited to, preventive and corrective maintenance, fault troubleshooting, hardware replacement (including spare parts), cable cut repairs, software updates, software upgrades, and the CLS, including its associated facilities and infrastructure.

4.15 In addition, the operations and maintenance support services to be provided by the Part 1 DUSP for the SALAM cable system shall include the following:

4.15.1 Routine Inspection and Maintenance of the Cable System

a) Land cable inspections;
b) Beach manhole inspections;
c) Shore-end inspections; and
d) Submersible plant inspections.

4.16 The Part 1 DUSP shall ensure bandwidth availability in accordance with the agreed Service Level Agreement (SLA) of 99.9%, excluding faults occurring on the wet plant portion of the cable system.

4.17 For this purpose, the Part 1 DUSP is advised to appoint a dedicated Network Administrator (NA) responsible for:

4.17.1 Implementing and administering the optimum routing plan;

4.17.2 Registering, monitoring, and reviewing capacity allocation and circuit assignments;

4.17.3 Providing support for and implementing restoration procedures; and

4.17.4 Maintaining and updating capacity records for all parties.

4.18 The Part 1 DUSP shall establish and operate a NOC on a twenty-four (24) hours per day, seven (7) days per week (24x7) basis. The NOC shall be located at the CLS or at such other location as may be determined by the Part 1 DUSP.

4.19 The NOC shall perform, among others, the following functions:

4.19.1 Conduct 24x7 alarm monitoring of Network Elements (NEs) at the Cable Landing Station through a Network Monitoring System connected to the NOC;

4.19.2 Issue periodic notifications and escalations relating to planned and unplanned activities affecting traffic on the SALAM cable system; and

4.19.3 Coordinate and execute restoration and normalisation activities in a timely manner to ensure the reliable and optimal performance of restorable circuits.

4.20 The Part 1 DUSP shall maintain comprehensive records of all defects and faults affecting the cable system, including downtime details, comprising:

4.20.1 Network Management System (NMS) logs; and

4.20.2 Historical fault records of the cable system.

4.21 All faults shall be classified according to their severity and resolved within the response and restoration timeframes specified in the applicable SLA, including:

4.21.1 Traffic faults;

4.21.2 Equipment faults; and

4.21.3 Land cable faults.

4.22 The Part 1 DUSP shall establish and maintain a customer service helpdesk in Malaysia on a 24x7 basis.

4.23 The Part 1 DUSP shall respond to all service requests within one (1) hour of receipt of the request.

4.24 The Part 1 DUSP shall provide:

4.24.1 Equipment Performance Management;

4.24.2 Configuration Management; and

4.24.3 Engineering support services.

4.25 The Part 1 DUSP shall provide equipment repair and return services, including the management and coordination of repair processes for defective equipment.

4.26 The Part 1 DUSP shall provide post-warranty maintenance and support services for all equipment and components of the SALAM cable system.

Project Completion

4.27 The Part 1 DUSP shall be deemed to have fulfilled its scope of work under the project implementation upon the Commission's formal acceptance of the Declaration submitted in support of its final claim for the Project under **Milestone No. 8** as specified in **Appendix 7** in this Invitation.

5 DETAILED SCOPE OF WORK FOR PART 2 DUSP

5.1 The Part 2 DUSP shall be responsible for, but not limited to, the following:

No	Detailed scope of work
1.	To design, construct, build, test and commission the CLS, including all civil, structural, mechanical and electrical works, as well as the land route infrastructure connecting the BMH to the CLS, required to support the provisioning of the submarine cable system.
2.	Site acquisition with the relevant landowner(s) for the CLS. The Licensee is advised to appoint a qualified licensed surveyor/consultant to facilitate and obtain all necessary licenses, permits, approvals and authorisations from the relevant authorities, land authorities and local councils relating to site development, land works, utility connections, building approvals and regulatory compliance requirements associated with the CLS and land-based infrastructure.

3.	To design, supply, install, test and commission the power supply systems and backup facilities, including AC/DC power systems, DC plant and batteries, diesel generator (DG) sets, uninterruptible power supply (UPS), earthing systems and all other associated power infrastructure required for the operation of the CLS.
4.	To design, supply, install, test and commission the cooling and environmental control systems, including HVAC systems, ventilation systems, environmental monitoring systems and other associated facilities required for the operation of the CLS.
5.	To supply, install and commission the transmission room support infrastructure, including equipment racks, Optical Distribution Frames (ODF), patch panels, cable tray systems, passive infrastructure and all other facilities required to accommodate submarine cable transmission equipment and associated network system.
6.	To supply, install, test and commission all security, safety and protection systems, including access control systems, CCTV surveillance systems, fire detection and suppression systems, disaster monitoring systems and other related protection systems required for the operation of the CLS.
7.	To provide connectivity and facility support infrastructure, including internet access facilities, storage facilities and all other associated support facilities required for the operation and maintenance of the CLS.
8.	To coordinate and carry out interface testing, integration and commissioning activities with the Part 1 DUSP, including the integration of the CLS facilities, BMH infrastructure, power systems, transmission systems, SLTE, submarine cable system and other associated network infrastructure. The Part 2 DUSP shall promptly notify the Part 1 DUSP in writing, with a copy to the Commission, upon completion and readiness of the relevant CLS facilities and interfaces for integration activities.
9.	Upon issuance of the Certificate of Ready For Service (RFS), the Part 2 DUSP shall hand over the CLS, including all associated facilities, equipment, records, manuals and as-built documentation, to the Part 1 DUSP for the purpose of operation and maintenance of the SALAM System. The Part 2 DUSP shall ensure that all facilities, equipment and assets handed over are free from any third-party claims, encumbrances, charges, liens or other restrictions that may adversely affect the operation, maintenance or ownership of the System.

10.	Upon completion of the relevant Project Milestone, the Part 2 DUSP shall submit to the Commission the Declaration for the completion of work together with all supporting documents, reports, test records and evidence required for verification and claim purposes, in accordance with **Appendix 7** of this Invitation.

5.2 Upon completion of all the scope of works, the DUSP shall submit a Completion Report accompanied by all supporting documents, records, certificates, and other evidence necessary to substantiate that the scope of works has been completed in accordance with the NoA, the Technical Specifications, and the Approved Universal Service Plan. The Completion Report shall include, where applicable, the following documents, records, and supporting evidence:

5.2.1 Project Management and Progress Records

a) Updated Project Implementation Schedule
b) Monthly Progress Reports
c) Risk and Issue Register
d) Project Change Records (if any)

5.2.2 Site Development and Regulatory Deliverables

a) Site Survey Report
b) Land Route Survey Report (BMH to CLS)
c) Permits, Licences and Regulatory Approvals
d) Local Authority Approvals
e) Utility Connection Approvals

5.2.3 Civil and Infrastructure Works Records

a) CLS Construction Completion Report
b) Beach Manhole (BMH) Construction Report
c) Land Route Construction Report
d) As-Built Civil Drawings
e) KML/KMZ Route Files

5.2.4 Environmental Control and Security System Records

a) HVAC Installation and Test Report
b) Environmental Monitoring System Report
c) Fire Detection and Suppression System Test Report
d) Access Control System Test Report
e) CCTV System Test Report
f) Security System Commissioning Report

5.2.5 Power System Deliverables

a) AC/DC Power System Test Report
b) Power Feeding Infrastructure Installation Report
c) UPS Test Report
d) Diesel Generator (DG) Test Report
e) Battery System Test Report
f) Earthing and Lightning Protection Test Report
g) Power Single Line Diagram (SLD)

5.2.6 Transmission Room and Facility Readiness Records

a) Transmission Room Readiness Report
b) ODF Installation Report
c) Rack and Equipment Accommodation Report
d) Cable Tray Installation Report
e) Storage Facility Readiness Report
f) Internet Connectivity Verification Report

5.2.7 Testing, Integration and Commissioning Records

a) Site Acceptance Test (SAT) Reports
b) Facility Integration Test Reports
c) Power System Integration Test Reports
d) Joint Testing and Integration Records with Part 1 DUSP
e) Commissioning Reports
f) Ready For Service (RFS) Readiness Report

5.2.8 Handover Documentation

a) Asset Register
b) Equipment Inventory List
c) Spare Parts Inventory
d) As-Built Drawings
e) Operations and Maintenance Manuals
f) Warranty Certificates
g) Training Records
h) Handover Certificate to Part 1 DUSP

5.2.9 Supporting Documentation Updates

a) Updated Documentation Master List
b) Updated Configuration Records
c) Updated Asset Register
d) Document Revision Register

Implementation Period

5.3 The maximum implementation period for Part 2 DUSP shall not exceed **one (1) year** from the commencement date specified in the Notification of Approval issued by the Commission. The high-level overview of the **one (1) year** implementation plan and its indicative period is shown in the table below.

5.4 Interested Licensees may, however, propose an alternative implementation plan for the Commission's consideration, which shall be included as part of the Draft Universal Service Plan.

Milestone No.	Month	General Description	Indicative timeline
1	-	• Issuance of the Notification of Approval (NoA) to the appointed DUSP • Acceptance of NoA ("Commencement Date")	
2	3	**Site acquisition & approvals** • Finalisation of CLS site location and confirmation of site suitability through joint site survey with Part 1 DUSP. • Engagement with landowners and execution of land acquisition/lease agreements, including legal documentation finalisation. • Coordination with relevant stakeholders and authorities to facilitate the project implementation. • Submission and securing of all required approvals, permits, and clearances including: a) Local authority planning approval b) Relevant Authority • Development of detailed engineering design plan, including: a) Architectural layout design of CLS building b) Civil & structural design (foundation, building structure, drainage)	Q1, 2027

Milestone No.	Month	General Description	Indicative timeline
		c) Mechanical and electrical preliminary coordination design • Professional Engineer (PE) endorsement for civil & structural design drawings prior to submission.	
3	1	**<u>CLS Equipment Design</u>** • Design and proposal of power systems (AC/DC, UPS, and batteries) • Design and proposal of backup generator systems • Design and proposal of HVAC systems • Design and proposal of fire detection and suppression systems • Design and proposal of security and access control systems • Design and proposal of monitoring and alarm systems • Design and proposal of telecommunications racks and ODFs • Factory Acceptance Testing (FAT) of CLS equipment	Q2, 2027
4	4	**<u>CLS Civil Works and Site Infrastructure Development</u>** • Site clearing, earthworks, and preparation of CLS plot area. • Construction of CLS foundation works in accordance with approved structural design and PE-endorsed drawings. • Construction of the main building structural frame, including reinforced concrete works. • Installation of supporting civil infrastructure, including: a) Site drainage system and stormwater management	Q2 – Q3, 2027

Milestone No.	Month	General Description	Indicative timeline
		b) Access roads and service pathways within site boundary c) Perimeter fencing and security boundary • Completion of all civil and structural works required to support MEP installation and equipment housing.	
5	3	**<u>Delivery and Infrastructure Installation</u>** • Electrical and Power systems: a) Installation of main power supply infrastructure, which includes grid connection (Power supply provider and DC plant) b) Delivery and installation of DG sets (backup power generation systems) c) UPS system and battery bank installation for uninterrupted power supply. d) Electrical distribution system, earthing and lightning protection system. • Installation and commissioning of HVAC system for temperature and humidity control. • Safety and security systems: a) Installation of fire detection and suppression systems. b) Installation of CCTV surveillance and access control systems. 4 Installation of racks, ODF and patch panels for cabling and fibre termination works.	Q2 – Q3, 2027
6	1	**<u>System Integration, Testing, Commissioning, and RFS</u>** 5 Integration of all CLS sub-systems (civil, electrical and	Q4, 2027

Milestone No.	Month	General Description	Indicative timeline
		power systems, HVAC and safety and security systems) 6 End-to-end system testing and commissioning, including: a) Power redundancy and power failure testing b) HVAC performance validation c) Fire system functional testing d) CCTV surveillance monitoring • Rectification of defect and non-compliance items during testing phase. • Rectification of any identified defects or non-compliance. • Preparation and submission of compliance documentation to the Commission, including: • As-Built drawings • Test and commissioning reports.	
Total	**12**		

Report to the Commission

5.5 During the Project Implementation timeline, pursuant to Regulation 13 of the USP Regulations, the Part 2 DUSP shall submit a report on the progress of the implementation of the Approved Universal Service Plan on a **weekly basis** to the Commission. The weekly report(s) shall be furnished in the form and format specified by the Commission.

Warranty and Insurance

5.6 The Part 2 DUSP shall be responsible to provide warranties and insurance for the items stipulated below:

Warranty

5.7 Cable Landing Station(s):

The Part 2 DUSP shall be responsible for providing warranty for all the network facilities supporting systems and related equipment for a minimum period of **three (3) years** from the Ready for Service (RFS) date of the respective CLS.

Insurance

5.8 The Part 2 DUSP is required to take the necessary measures to plan for contingencies at its own cost, such as the purchase and maintenance of all relevant insurances (including, but not limited to insuring all assets, and having adequate public liability insurance coverage covering the Project, its personnel, assets, equipment, and facilities).

5.9 The relevant insurances must also be procured and maintained at all times by the Part 2 DUSP, both during implementation and subsequent to the completion of this Project. Failure on the part of the DUSP to comply with this requirement shall result in the DUSP being solely responsible for any liabilities and/or losses that may arise. The insurances taken must be comprehensive and provide adequate and sufficient coverage.

5.10 The Part 2 DUSP shall ensure that all contractors, subcontractors, consultants and service providers engaged for the Project maintain appropriate insurance coverage commensurate with their respective scope of work and risk exposure.

5.11 Type of insurance to be provided by the Part 2 DUSP:

5.11.1 Insurance against Personal Injuries and damage to properties

The DUSP shall procure and maintain insurance coverage for third-party personal injury and property damage at all work sites, in accordance with:

a) Malaysia’s Civil Law Act 1956
b) Insurance Act 1996
c) Minimum coverage: RM 1 million per occurrence or as otherwise directed by the Commission

5.11.2 Workmen's Compensation Insurance and/or SOCSO

All labour deployed must be insured under the Workmen’s Compensation Act 1952 or covered by SOCSO (PERKESO). The DUSP shall:

a) Register all employees with SOCSO
b) Maintain up-to-date contributions
c) Ensure foreign workers are legally employed in accordance to immigration requirements and are covered under approved

private insurance where applicable

5.11.3 Insurance of Works (CAR)

A valid DUSP's Construction All Risks (CAR) insurance policy shall be maintained from the commencement of site work until "RFS", covering:

a) Material damage to permanent and temporary works
b) Plant and equipment
c) Legal liability to third parties

Minimum coverage shall be in accordance with CIDB Malaysia guidelines and not less than the Approved Cost and shall comply with industry standards and regulatory expectations.

5.11.4 Insurance for Equipment

The DUSP shall insure all major equipment and materials from the point of dispatch to final commissioning. Coverage must include:

a) Transit and storage insurance
b) Theft and fire protection
c) Installation risk

Insurance policies shall comply with MS ISO 39001: Road Traffic Safety Management and other relevant logistics risk management practices.

Project Completion

5.12 The Part 2 DUSP shall be deemed to have fulfilled its scope of work under the project implementation upon the Commission's formal acceptance of the Declaration submitted in support of its final claim for the Project under **Milestone No. 6** as specified in **Appendix 7** in this Invitation.

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SECTION III

REGISTRATION OF INTEREST AND SUBMISSION OF DRAFT UNIVERSAL SERVICE PLAN

6 REGISTRATION OF INTEREST REQUIREMENTS

6.1 The Interested Licensee that wishes to register its interest to become the DUSP pursuant to this Invitation shall hold the requisite licences with a minimum validity of six (6) months from the closing date, as stated in this Invitation (or has submitted its licence renewal application pursuant to section 34 of the Act to the Commission) to enable it to carry out the scope of work under this Invitation.

6.2 The Interested Licensees must also fulfil the following criteria to participate in this Project:

PART 1 - SUBMARINE CABLE SYSTEM:

6.2.1 The Interested Licensee for Part 1 is required to hold valid NFP(I) and NSP(I) licences issued under the Act. The NFP(I) licence held by the Interested Licensee must allow the holder of the licence to own or provide all of the following network facilities under Regulation 19 of the Communications and Multimedia (Licensing) Regulations 2000, as amended:

a) Fixed link and cables;
b) Submarine cables landing centres; and
c) Towers, poles, ducts, and pits to be used in conjunction with other network facilities.

6.2.2 The Interested Licensee shall meet the following eligibility requirements:

a) Minimum five (5) years of experience in the installation of design, installation, deployment, operation, and/or maintenance of submarine cable systems, telecommunication network infrastructure, or related large-scale fibre optic network projects;
b) Have existing submarine cable system infrastructure and relevant operational capabilities;
c) Not owing any outstanding fees (licence, spectrum assignment and/or numbering assignment) or outstanding payments (e.g. liquidated damages) to the Commission;
d) Has duly submitted its Return of Net Revenue (RONR) forms to the Commission for each year without fail; and

e) Has no outstanding USP Fund contribution.

PART 2 – CABLE LANDING STATION:

6.2.3 The Interested Licensee for Part 2 is required to hold valid NFP(I) licence issued under the Act. The NFP(I) licence held by the Interested Licensee must allow the holder of the licence to own or provide all of the following network facilities under Regulation 19 of the Communications and Multimedia (Licensing) Regulations 2000, as amended:

a) Fixed link and cables; and
b) Towers, poles, ducts, and pits to be used in conjunction with other network facilities.

6.2.4 The Interested Licensee shall meet the following eligibility requirements:

a) Minimum two (2) years of experience in the design, installation, deployment, operation, and/or maintenance of telecommunication network infrastructure, or related large-scale fibre optic network projects;
b) Not owing any outstanding fees (licence, spectrum assignment and/or numbering assignment) or outstanding payments (e.g. liquidated damages) to the Commission;
c) Has duly submitted its Return of Net Revenue (RONR) forms to the Commission for each year without fail; and
d) Has no outstanding USP Fund contribution.

6.3 Interested Licensees are prohibited from directly or indirectly (via the use of third parties) attempting to improperly influence the outcome of this Invitation by way of any written or oral communication(s) in any form. Examples of such conduct include, but are not limited to, writing emails or letters or furnishing letters of support from third parties.

6.4 The outcome of this Invitation shall be based solely on the assessment criteria established for this purpose and approved by the Commission, in accordance with the Act and the USP Regulations.

6.5 The Interested Licensee shall register its interest with the Commission by completing the Registration of Interest form enclosed in **Appendix 2** of this Invitation.

7 SUBMISSION OF DRAFT UNIVERSAL SERVICE PLAN

7.1 **Interested Licensees that submit draft universal service plan for Part 1 are not allowed to submit draft universal service plan for Part 2, and Interested Licensees that submit draft universal service plan for Part 2 are not allowed to submit draft universal service plan for Part 1.**

7.2 The Interested Licensee shall submit a single document in a separate sealed envelope marked as "**LICENSEE'S INFORMATION**", which shall consist of the following:

7.2.1 Cover letter signed by the Chief Executive Officer or a person who holds an equivalent designation in the Interested Licensee; and

7.2.2 Information of the Interested Licensee and essential documents as detailed out in **Appendix 3** of this Invitation.

7.3 The Interested Licensee shall submit the Draft Universal Service Plan based on its Registration of Interest, in separate bindings for each Cluster as specified in **Appendix 1** of this Invitation. The Draft Universal Service Plan shall be divided into **two (2) separate** documents as follows:

7.3.1 Technical Proposal; and

7.3.2 Financial Proposal.

7.4 The Draft Universal Service Plan shall be submitted and marked as follows:

7.4.1 One (1) hard copy submission;

7.4.2 All pages of the Financial Proposal of the Draft Universal Service Plan shall be duly initialled and affixed with the company rubber stamp of the Interested Licensee; and

7.4.3 All signatures, initials, and other handwritten marks on the original hard copy of the proposals must be made in blue ink.

7.5 Pages for the Draft Universal Service Plan shall be numbered in the following format: <page number> of <total number of pages>.

7.6 The submission of the Draft Universal Service Plan shall be enclosed in a separate sealed envelope(s) labelled as follows:

7.6.1 This Invitation's reference **(INVITATION REF. NO.: SKMM/USPD/UPD/240_SALAM/Invitation(2026))** at the top left-hand corner of the envelope(s);

7.6.2 The description "SUBMISSION OF DRAFT UNIVERSAL SERVICE PLAN" at the central position of the envelope(s);

7.6.3 The description "SUBMISSION OF DRAFT UNIVERSAL SERVICE PLAN" at the central position of the envelope(s);

a) PART #: TECHNICAL PROPOSAL (Cluster # (if applicable); or
b) PART #: FINANCIAL PROPOSAL (Cluster # (if applicable)

7.6.4 "SUBMITTED BY: <**Name of Interested Licensee**>" at the central bottom position of the envelope(s); and

7.6.5 In addition to the hardcopy, digital copies of the Technical proposals and Financial proposals and Licensees' Information shall be submitted in virus-free thumb drives. The digital copy shall be in PDF format. In addition, please submit all the relevant working files i.e. the detailed BOQ in MS Excel format.

7.7 **For Part 1, the Interested Licensee shall submit its Draft Universal Service Plan for the entire Submarine Cable System, which comprises all four (4) submarine cable segments. Partial proposals for individual segments shall not be accepted.**

7.8 **For Part 2, the Interested Licensee may submit Draft Universal Service Plan(s) for multiple Clusters. For the avoidance of doubt, the Commission will not accept submission of Draft Universal Service Plan(s) for part of a Cluster, or any combination of Clusters which includes two or more parts of different Clusters.**

7.9 All documents mentioned above, including any appendices annexed thereto, shall be taken as being mutually explanatory of each other.

7.10 The Interested Licensee shall be deemed to have examined and understood all information and documents set out in this Invitation.

7.11 All costs and expenses associated with and necessary for the preparation and submission of the Draft Universal Service Plan shall be borne by the Interested Licensee.

7.12 All corrections, changes, alterations and/or any other amendments whatsoever made in the Draft Universal Service Plan shall be initialled and affixed with the Interested Licensee's company stamp.

7.13 In the event of any discrepancy between the amount quoted in the Bill of Quantities (**Appendix 6**) and the Financial Proposal (**Appendix 5**), the amount quoted in the Bill of Quantities (**Appendix 6**) shall prevail.

7.14 All documents, which form part of the Draft Universal Service Plan(s) shall be properly and securely bound.

7.15 Handbooks and any other literature, if any, shall be bound in separate covers.

7.16 **Uncontacted Interested Licensees shall be deemed unsuccessful**. The Interested Licensee **shall not contact or query the Commission directly or indirectly** on the outcome of the evaluation. Interested Licensee(s) that disregard this restriction may be construed as exercising undue influence and may be disqualified.

8 SCOPE OF THE DRAFT UNIVERSAL SERVICE PLAN

8.1 The Draft Universal Service Plan to be submitted by the Interested Licensee shall contain information as specified in **Appendix 4** and **Appendix 5** of this Invitation.

9 CLOSING DATE

Submission of Registration of Interest

9.1 All Interested Licensees shall submit the duly completed Registration of Interest Form in scanned PDF copy format as enclosed in **Appendix 2** of this Invitation **on or before 3:00 pm, 21 July 2026,** via email at usp.planning@mcmc.gov.my.

9.2 The Interested Licensees shall make available the original Registration of Interest form, in hardcopy to the Commission, if required.

9.3 Proof of submission shall take the form of the issuance of an acknowledgement email receipt to the sender from the same email address.

9.4 For Part 2, the Commission will not accept any Registration of Interest for part of a Cluster, or any combination of Clusters which includes two or more parts of different Clusters. Under this Invitation, the Interested Licensee may register its interest in any Cluster, or all Clusters in its entirety.

9.5 The Commission shall **NOT ACCEPT** any submission of the Registration of Interest form made by way of physical copy, fax, mail and/or any other means.

9.6 Subject to the timeline for submission of the Registration of Interest, if an Interested Licensee submits multiple forms, the Commission will accept the latest submission as final.

9.7 Any submission of the Registration of Interest Form received after the stipulated closing date and time, shall be rejected. In this respect, the Interested Licensee's proof of postage or other evidence of transmission shall not be accepted as proof of receipt by the Commission.

9.8 **The Interested Licensees are reminded to strictly adhere to the specified date and time and ensure that the Registration of Interest Form is submitted accordingly. In this regard, the Interested Licensee's proof of postage or other evidence of transmission shall not be accepted as proof of receipt by the Commission.**

Submission of Draft Universal Service Plan

9.9 An Interested Licensee shall submit the duly completed Draft Universal Service Plan **on or before 3:00 pm, 14 August 2026** at:

Malaysian Communications and Multimedia Commission
MCMC Centre of Excellence (CoE),
Jalan Impact, Cyber 6, 63000 Cyberjaya, Selangor
(Attention: Universal Service Provision Division)

9.10 The Submission of the draft universal service plan must match the Registration of Interest Form.

9.11 The Commission shall **NOT ACCEPT** any submission of the Draft Universal Service Plan made by way of email, fax, mail and/or any other means.

9.12 **The Interested Licensees are reminded to strictly adhere to the specified date and time and ensure that the draft universal service plan is submitted accordingly. In this regard, the Interested Licensee's proof of postage or other evidence of transmission shall not be accepted as proof of receipt by the Commission.**

9.13 **Pursuant to subregulation 6(1) of the USP Regulations, any Interested Licensee that has registered its interest with the Commission pursuant to the Invitation shall submit its Draft Universal Service Plan within the time frame specified. Any Interested Licensee who fails to comply with this regulation commits an offence under Regulation 39 of the USP Regulations.**

10 MATTERS FOR CONSIDERATION IN APPROVING THE DRAFT UNIVERSAL SERVICE PLAN

10.1 The Commission will consider the matters specified in Regulation 7 of the USP Regulations and all information included in the Draft Universal Service Plan in deciding whether or not to approve the Draft Universal Service Plan.

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SECTION IV
PAYMENT FROM THE USP FUND

11 CLAIMS FOR PAYMENT

11.1 The DUSP is entitled to claim the costs incurred for **CAPEX only,** in respect of this Project.

11.2 The DUSP shall no longer be entitled to make any claims, for any work done during the Implementation Period, no later than one (1) year from the date of the submission of the final Declaration of the Project to the Commission.

11.3 Details of the payment schedule, timeline, terms and conditions, and forms and format to submit the claims will be specified in the Notification of Approval issued to the DUSP. The claim schedule for the DUSP is specified in **Appendix 7** of this Invitation.

11.4 The SALAM Project shall be implemented through a Public Private Partnership (PPP) model to facilitate sustainable long-term operations and optimise industry participation and investment. **In this regard, all operational and maintenance costs shall be borne by the DUSP.**

11.5 The Interested Licensee shall provide evidence that it has strong financial standing, including adequate credit backing and the ability to secure or arrange financing either directly or indirectly for the implementation of the SALAM project. Evidence of engagement with financial institutions, including local financial institutions, shall be provided to the Commission.

11.6 The Interested Licensee shall indicate its proposed level of investment contribution relative to the total estimated Project cost, as part of the Draft Universal Service Plan. Such information shall support the Commission's assessment of financial viability and project sustainability.

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SECTION V

GENERAL TERMS AND CONDITIONS

12 DESIGN QUALITY OF SERVICE

12.1 The Part 1 and Part 2 DUSP shall be solely responsible for the correct design of network services of the submarine cable system and network facilities of CLS infrastructure, offered under this Project. If subsequent modifications or changes are necessary to enable the requirements for the Project to be met, the DUSP shall bear the additional cost involved for the modification or changes and is not entitled to claim additional cost from the USP Fund.

12.2 Service Level Agreement of each location shall adhere to the requirements prescribed under the Notification of Approval.

12.3 Any upgrading of the system throughout the operation and maintenance to fulfil the above requirements shall be borne by the DUSP at no additional cost to the Commission.

12.4 It is anticipated that some matters may have to be clarified following the evaluation of the submission and during the early stages of installation of the facilities and equipment. In this respect, the Commission reserves the right to require written clarifications to be provided by the DUSP.

13 TECHNICAL COMPLIANCE

13.1 The DUSP shall be solely responsible for the correct design and configuration of the network facilities, equipment and services offered as per the submitted Draft Universal Service Plan.

14. SUPPLIED MATERIALS AND EQUIPMENT

14.1 All items to be used in the provision of universal service by the DUSP are free from defects arising out of faulty design, faulty and inferior material or faulty workmanship.

14.2 All items supplied shall be genuine, newly manufactured/factory fresh (i.e. not second-hand, reconditioned and/or used items).

14.3 All equipment proposed must comply with the Malaysian Standards type approval.

15 APPROVAL FROM RELEVANT AUTHORITIES

15.1 The DUSP shall be responsible to obtain the necessary approvals from the state authority, local authority, power supply provider and/or all other relevant authorities before the commencement of the Work.

15.2 The DUSP shall be solely responsible for any failure to obtain the necessary approvals including any additional costs to comply with the said authority's requirements.

15.3 The DUSP will be responsible for any additional costs incurred to ensure infrastructure and services continue to be available in the event a change of site location is required as a result of the Designated Universal Service Provider's non-compliance to the said authority's requirements.

16 INSPECTION AND AUDIT

16.1 The Commission and/or appointed third party agent(s) shall have the right to inspect and verify that all obligations due from the DUSP are fully complied with.

16.2 The DUSP shall provide the Commission and its authorised representatives with reasonable access to the Project Sites, facilities, equipment, records, documents and personnel for the purposes of inspection, verification, monitoring and audit activities.

16.3 The inspection and verification of the universal services provisioning may include, but are not limited to, the following:

16.3.1 Technical Audits

Conducting a physical inspection at the site to verify that the items and services are delivered according to the BOQ, timelines, and specifications as contained in the Approved Universal Service Plan.

16.3.2 Commercial Audits

Verifying all relevant supporting documents submitted by the DUSP in its claims for net universal service costs.

16.3.3 Any other aspects that may be necessary for the Commission.

17 SAFETY

17.1 The DUSP shall:

17.1.1 Be responsible to ensure the safety of the sites, its employees and employees of its agents and/or vendors working at the sites at all times;

17.1.2 Ensure the safety and well-being of all individuals who enter or visit the site, including but not limited to invitees, licensees, and any other persons lawfully permitted access;

17.1.3 Enforce and take all reasonable steps to ensure compliance of all safety measures for workmen, contractors and all other persons at the site as stipulated in all relevant safety-at-work legislation and regulations;

17.1.4 Ensure the structural integrity of the towers and its ancillaries at all times and ensure compliance with all relevant laws and guidelines; and

17.1.5 Indemnify and keep indemnified, protect and defend at its own cost and expense, the Commission and its authorised officers from and against all actions, claims and liabilities arising out of acts done, omission or breach of any conditions under the Project by the DUSP, its employees or its agents.

18 EXTENSION OF TIME

18.1 The DUSP shall not request an extension of time beyond the timeline that has been approved in the Approved Universal Service Plan.

19 EFFECT OF FORCE MAJEURE

19.1 An “Event of Force Majeure” is an event beyond the control of the DUSP, which results in the delay in the implementation timeline of this Invitation, which are:

19.1.1 Submarine landslides, seabed instability, underwater volcanic activity, or other subsea geological events;

19.1.2 Fire, explosion and acts of God including flood, lightning, storm, typhoon, tsunami, tornado, earthquake, washout or epidemic,

19.1.3 War (whether declared or not), hostilities, invasion, civil disturbance, military uprising or act of foreign enemies;

19.1.4 Insurrection, revolution, rebellion, military, or usurped power, civil war, terrorism, seizure or act of sabotage;

19.1.5 Quarantine restrictions and freight embargoes;

19.1.6 Extreme weather at the site, provided that such event or circumstance is beyond the reasonable control of the DUSP or is not reasonably foreseeable by the DUSP at the date of project commencement;

19.1.7 Natural catastrophe including but not limited to earthquakes, floods, subterranean spontaneous combustion or any operation of the forces of nature against which an experienced contractor could not reasonably have been expected to take precautions;

19.1.8 Nuclear explosion, radioactive or chemical contamination or radiation (unless caused by the negligence act, omission or default of the workmen, contractors and all other persons at all times during the execution of the Work);

19.1.9 Pressure waves caused by aircraft or other devices travelling at sonic or supersonic speeds; and

19.1.10 Riot, commotion or disorder, unless solely restricted to employees of the workmen, contractors and all other persons for the execution of the Work.

19.2 The following events or circumstances will not be, nor be deemed to be, Force Majeure:

19.2.1 Failure to make payment of money, other than as to any specified means, currency, or place of payment (unless the inability to satisfy the requirement as to means, currency or place is a direct result of an event or circumstance in paragraph 19.1 above);

19.2.2 Financial hardship (including an Insolvency Event) or the inability of the DUSP (including in respect of a subcontractor) to make a profit or achieve a satisfactory rate of return in relation to or in connection with the Project;

19.2.3 In respect of the DUSP, late delivery of materials or equipment by a subcontractor(s) or otherwise late performance by a subcontractor(s), or failure to perform by subcontractor(s);

19.2.4 Weather conditions reasonably to be expected in the particular geographic areas at the areas relied upon for transit to and from;

19.2.5 In respect of the DUSP, any event or circumstance that could have been reasonably anticipated and prevented or overcome by the exercise of Good Industry Practice; and

19.2.6 Strikes, lockouts, or other industrial actions which is limited to the DUSP or any of its subcontractor(s).

20 PERFORMANCE BOND

20.1 The DUSP is required to submit a performance bond in the form of a Bank Guarantee issued by a local licensed financial institution under the Financial Services Act 2013 ("**Performance Bond**") prior to the implementation of the Approved Universal Service Plan.

20.2 The Performance Bond shall be kept valid by the DUSP at all times, for the following duration:

For Part 1

20.2.1 For the Part 1 DUSP, the Performance Bond shall be submitted to the Commission **within 45 working days**, and the validity of the Performance Bond shall start from the commencement date of the Project issued in the Notification of Approval, until the expiry of twelve (12) months after achievement of Ready for Service (RFS) status for the whole SALAM system and its acceptance by the Commission; and

20.2.2 The Performance Bond shall be **twenty percent (20%)** of the total Approved Cost of the Project. The DUSP shall ensure that the Performance Bond is always maintained at the value of 20% of the total Approved Cost of the Project.

For Part 2

20.2.3 For the Part 2 DUSP, the Performance Bond shall be submitted to the Commission **within 45 working days**, and the validity of the Performance Bond shall start from the commencement date of the

Project specified in the Notification of Approval, until the expiry of twelve (12) months from the completion of the CLS, the achievement of RFS status and its acceptance by the Commission; and

20.2.4 The Performance Bond for Part 2 DUSP shall be **twenty percent (20%)** of the approved total cost of the Project. The Part 2 DUSP shall ensure that the Performance Bond is always maintained at the value of 20% of the total approved cost of the Project.

20.3 It shall be the responsibility of the Part 1 and Part 2 DUSPs to ensure that a valid Performance Bond is furnished to the Commission at all times.

20.4 Should the DUSP require an extension of time to complete the Project, it shall be the responsibility of the DUSP to renew the Performance Bond at least three (3) months prior to the expiry of the said Performance Bond.

20.5 In the event that the designation of the DUSP is revoked pursuant to the USP Regulations, the said Performance Bond or any balance thereof shall be forfeited.

21 CLARIFICATION AND ENQUIRIES

21.1 It is inevitable that some matters may have to be clarified following the evaluation of the submission and during the early stages of installation of the equipment. In this respect, the Commission reserves the right to issue written clarifications on the specifications where necessary, to stipulate any requirements more clearly.

21.2 By registering its interest and submitting its Draft Universal Service Plan, the Interested Licensee is deemed to consent to the use of any of the information in the Draft Universal Service Plan or part thereof by the Commission for any purpose whatsoever.

21.3 Should there be a need to seek clarification and additional information regarding this Invitation, all enquiries shall be directed to the USP Planning Department via email at usp.planning@mcmc.gov.my.

21.4 Any enquiries or communications made directly to the Commission's officers, including through personal meetings, telephone calls, messaging applications, or other informal communication channels, shall not be entertained.

21.5 All relevant enquiries pertaining to this Invitation should reach the Commission on or before **12:00 pm, 5 August 2026.**

22 OMISSIONS OR ERRORS

22.1 The DUSP is advised to study all terms, conditions and specifications in this Invitation very carefully, make all necessary site surveys and seek necessary clarification before finalising its Draft Universal Service Plan under the USP Regulations.

22.2 The DUSP shall be solely responsible for all such omissions/errors without any additional costs being chargeable to the Commission. The Commission reserves the right not to entertain any request for variation of price(s) or submission of additional quotes for items left out in the original Draft Universal Service Plan on the grounds of lack of knowledge and oversight.

23 LIQUIDATED DAMAGES

23.1 In the event that the Part 1 and/or Part 2 DUSPs fail to achieve any of the project milestones within the stipulated implementation period as specified in subparagraphs 4.3 and 5.3 of this Invitation, the respective DUSP shall be liable to pay liquidated damages to the Commission in accordance with the rates specified in the table below.

- **Part 1:**

Milestone No.	Liquidated Damages
2	Up to 5% of the total approved cost
4	Up to 10% of the total approved cost
6	Up to 15% of the total approved cost
8	Up to 20% of the total approved cost
Total	**Up to 20% of the total approved cost**

- **Part 2:**

Milestone No.	Liquidated Damages
2	Up to 5% of the total approved cost
3	Up to 10% of the total approved cost
5	Up to 15% of the total approved cost
6	Up to 20% of the total approved cost
Total	**Up to 20% of the total approved cost**

23.2 The liquidated damages shall apply to the relevant scope of works associated with each project milestone and shall be imposed based on the progress of the project milestone, or as otherwise determined by the Commission. For the avoidance of doubt, the daily rate for the calculation of liquidated damages shall

be derived from the implementation period applicable to the respective Part 1 or Part 2 scope of works, as specified below:

Part 1:

- Daily rate = Total Approved Cost divided by forty (40) months implementation period (in days)

Part 2

- Daily rate = Total Approved Cost divided by twelve (12) months implementation period (in days)

> **Liquidated damages** = (Daily rate) x (the total days delayed) and are limited to a maximum of 20% of the total Approved Cost

24 PRESS RELEASE AND ANNOUNCEMENT

24.1 The DUSP shall not issue any publicity release or make any announcement in relation to its designation for this Project. In the event that any public announcement or disclosure of the contents of the Notification of Approval is required by law, the DUSP shall, prior to making such announcement or disclosure, consult the Commission and obtain its agreement on the wording, terms, and format of such announcement or disclosure.

25 AMENDMENTS TO THE INVITATION DOCUMENT

25.1 The Commission reserves the right, at its sole discretion, to amend, modify, or revise any part of this Invitation at any time as it deems necessary. Any such changes shall be communicated to the Interested Licensee through appropriate channels.

26 CONFIDENTIALITY AND INTELLECTUAL PROPERTY RIGHTS

26.1 Ownership of all Intellectual Property Rights in any information, documents, data, drawings, specifications, reports, software, materials or other proprietary information provided by the Commission shall remain vested solely in the Commission. Nothing in this Invitation shall be construed as granting the Interested Licensee any licence, right, title or interest in the Commission's Intellectual Property Rights, except to the extent strictly necessary for the preparation and submission of its Proposal or as otherwise expressly authorised in writing by the Commission.

APPENDIX 1 – SYSTEM DETAILS

A. SUBMARINE CABLE SYSTEM SEGMENTATION

No. of Segment	Station A	Station B	Branching Unit	Estimated Route Length (km)	Min. Fibre Pair (fp)
1	Cherating	Sedili	-	358	16
2	Sedili	Kuching	-	1,075	16
3	Kuching	Tawau		2,647	16
			Matu (Sibu)		8
			Samalaju (Bintulu)		8
			Pantai Dalit (Tuaran, Kota Kinabalu)		2
			Kudat Blue Economy Industrial Park (KBEIP) (Kudat)		2
			Kg Bayangan (Pulau Banggi)		2
			Kg Sungai Kayu (Sandakan)		2
			Kg Batu Payung (Tawau)		2
4	Kota Kinabalu	Cherating	-	1,502	16

Important reminder:
For Part 1, the Interested Licensee shall submit its Draft Universal Service Plan for the entire Submarine Cable System, which comprises all four (4) submarine cable segments. Partial proposals for individual segments shall not be accepted.

B. CABLE LANDING STATION

No.	Cluster	Landing Point	Latitude	Longitude	UST
1	C1	Sedili	1.8959	104.1039	Kota Tinggi
2		Cherating	4.0964	103.3849	Kuantan
3	C2	Kampung Buntal	1.7036	110.3713	Kuching
4		Matu	2.7128	111.4641	Sibu
5	C3	Samalaju	3.1980	113.0429	Bintulu
6		Pantai Dalit	6.1532	116.1445	Tuaran
7	C4	Kudat Blue Economy Industrial Park (KBEIP)	6.8058	116.8540	Kudat
8		Kg Bayangan	7.1268	117.0652	Pulau Banggi
9	C5	Kg Sungai Kayu	5.9089	118.0715	Sandakan
10		Kg Batu Payung	4.2306	118.0124	Tawau

Important reminder:
For Part 2, the Interested Licensee may submit Draft Universal Service Plan(s) for multiple Clusters. For the avoidance of doubt, the Commission will not accept submission of Draft Universal Service Plan(s) for part of a Cluster, or any combination of Clusters which includes two or more parts of different Clusters.

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APPENDIX 2 – REGISTRATION OF INTEREST FORM

[To be printed on Interested Licensee's Letterhead]

REGISTRATION OF INTEREST

To: **MALAYSIAN COMMUNICATIONS AND MULTIMEDIA COMMISSION**
MCMC Centre of Excellence (CoE),
Jalan Impact, Cyber 6, 63000 Cyberjaya, Selangor
(Attention: USP Division)

Date:

Dear Sirs,

REGISTRATION OF INTEREST TO BE A UNIVERSAL SERVICE PROVIDER FOR THE DESIGN, SUPPLY, INSTALLATION, INTEGRATION, TESTING AND COMMISSIONING OF THE SUBMARINE CABLE SYSTEM AND CABLE LANDING STATION INFRASTRUCTURE UNDER THE SAMBUNGAN KABEL DASAR LAUT MADANI (SALAM) PROJECT

Reference is made to the above and to the "Invitation to Register Interest as a Universal Service Provider – Ref. no. SKMM/USPD/UPD/240_SALAM/Invitation(2026) ("Invitation") issued by MCMC.

2) We hereby register our interest to be the Universal Service Provider pursuant to Regulation 5(1) of the Communications and Multimedia (Universal Service Provision) Regulations 2002 ("USP Regulations"), for the following scope:

- Part 1 ☐
- Part 2 ☐ Cluster No. xx

3) In compliance with the requirements stipulated under the Communications and Multimedia Act 1998 and its subsidiary regulations, we provide below a detailed list of the licence(s) currently held by our organisation.

(a)	Network Facilities Provider (NFP(I))	: [Specify Licence No.]
(b)	Network Service Provider (NSP(I))	: [Specify Licence No.]

(*where applicable)

4) We are also aware that pursuant to regulation 6(1) of the USP Regulations, we are legally obliged to submit the Draft Universal Service Plan(s) for all the clusters on or before the time frame specified in the Invitation.

(Important reminder:
Interested Licensees are reminded that pursuant to subregulations 6(1) and 6(3) of the USP Regulations, those who have registered the interest shall be obliged to submit Draft Universal Service Plan to the Commission. A licensee who fails to comply with subregulations 6(1) and 6(3) of the USP Regulations commits an offence under regulation 39 of the USP Regulations)

Signed for and on behalf of

[Company Stamp]

……
(Name and Designation)

[to be signed by the Chief Executive Officer or a person who holds an equivalent designation in the Interested Licensee]

APPENDIX 3 – LICENSEE'S INFORMATION

The Interested Licensee shall submit the documents as follows:

1. Certified true copy of NFP(I) and NSP(I) licences – Part 1

2. Certified true copy of NFP(I) licence – Part 2

3. Certified true copy of the latest corporate information issued by the Companies Commission of Malaysia namely SSM e-info, which includes but not limited to;
   (a) Company name and company registration number;
   (b) Date of incorporation;
   (c) Registered and business address;
   (d) Total issued capital (RM);
   (e) Directors and shareholders; and
   (f) Summary of financial information.

4. A certified true copy of a valid CIDB certificate under the name of the Interested Licensee.

5. Identity of collaboration partner (if applicable).

6. Name(s) of Professional Consultant Services companies registered with the Board of Engineers of Malaysia to be appointed to design and provide endorsement of the drawings for Civil, Mechanical, and Electrical.

7. Number of employees to undertake this Project.

8. A brief write-up of the Interested Licensee's track record in handling previous USP projects (please specify the projects, scope of works, and delivery timelines, if relevant) as shown in the table below:

No.	USP Project name	Scope of work	Delivery timeline / year	Project value (RM)
1.				

9. Track record and relevant experience in projects related to the submarine cable system project (to provide evidential substantiation such as Letters of Award) as shown in the table below:

No.	Project name	Client(s)	Scope of work	Delivery timeline / year	Project value (RM)
1.					

10. Brief information on the experience of the project management team shall be specified in a format as shown in the table below:

No.	Name	Position and roles in the team	Experience (no. of years – relevant to this Project)	Certification (relevant to this Project)	Remarks

11. Certified true copies of bank statements for the latest three (3) consecutive months.

12. Certified true copies of audited accounts for the latest three (3) consecutive financial years.

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13. A summary of asset & liability as posed in balance sheet that was audited in the last financial year in a format and details as shown below:

Asset * (A)	**Liability * (B)**	**Worth (A – B)**
Current : RM Fixed : RM --------- Total : RM ========	Current : RM Fixed : RM --------- Total : RM =======	Circulating Capital :RM Fixed Capital :RM --------- 'Nett Worth' :RM ======

(a) Cash in Hand

1. Name and address of the bank where the account was open :
   ……
   Account number : …….....

(b) Credit facility(if any)*

1. Name and bank address /financial institutions that granted the credit facility:
2. Types and balance of the amount that could be used in the project) :

i) Cash line facility/overdraft : RM
ii) Collateral overdraft : RM
iii) Fixed loan for this project : RM
iv) …… : RM
Total : RM

Important Reminder

- *Please enclose the confidential report from bank/financial institution as Form CA's format in a sealed envelope.*

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A valid Financial Institution's Report on the Financial Status of the Interested Licensee (CA Form), in the format set out below, duly completed by the financial institution(s) with which the Interested Licensee maintains credit facilities as evidence of the Interested Licensee's financial standing. The completed CA Form shall be returned to the Interested Licensee in a sealed envelope for submission together with the Draft Universal Service Plan.

To : ……..
……
……

(Address and name of the Interested Licensee)

INVITATION TO REGISTER INTEREST AND SUBMIT A DRAFT UNIVERSAL SERVICE PLAN AS A UNIVERSAL SERVICE PROVIDER UNDER THE COMMUNICATIONS AND MULTIMEDIA (UNIVERSAL SERVICE PROVISION) REGULATIONS 2002 FOR THE DESIGN, SUPPLY, INSTALLATION, INTEGRATION, TESTING AND COMMISSIONING OF THE SUBMARINE CABLE SYSTEM AND CABLE LANDING STATION INFRASTRUCTURE UNDER THE SAMBUNGAN KABEL DASAR LAUT MADANI (SALAM) PROJECT

(a) Credit facility that could be use for the implementation of the project:
Credit facility that was approved and the minimum additional credit facility that qualifies to be obtained by the (*Interested Licensee's name*) are as follows:

Types of credit facility	**Balance from the approved amount**	**Minimum Additional credit facility approved**	
(i) Overdraft	RM	RM	RM
(ii) Collateral Overdraft	RM	RM	RM
(iii) Cash line facility	RM	RM	RM
(iv) Fixed loan qualified for this project*	RM	RM	RM
(v)			
	RM	RM	RM
Total	RM	RM	RM

(if this project is awarded to the Interested Licensee)*

(b) Comments on the financial standing and account of the (*Interested Licensee's name*).

Signatory for and on behalf of the financial institution: ……

Bank : …… Officer Name : ……

Post : ……

Date : ……

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APPENDIX 4 – SCOPE OF DRAFT UNIVERSAL SERVICE PLAN

A. Scope of Draft Universal Service Plan for Part 1

Technical Proposal for Part 1

<table>
<tr><th>SECTION</th><th>DESCRIPTION</th></tr>
<tr><td>SECTION A</td><td>EXECUTIVE SUMMARY FOR PART 1</td></tr>
<tr><td></td><td>Overview of the technical proposal for the submarine cable systems</td></tr>
<tr><td>SECTION B</td><td>TECHNICAL PROPOSAL FOR PART 1</td></tr>
<tr><td>B1</td><td>Please attach the BOQ for each segment. Refer to Appendix 6 for the BOQ template.</td></tr>
<tr><td>B2</td><td>1. Proposed Project Management Plan (PMP), Documentation Master List, Desktop Study Update.
2. Proposed submarine cable system design and configuration.
3. Proposed network topology and routing arrangement in accordance with the requirements specified by the Commission.
4. To provide the proposed Route Position List (RPL) and Submarine Line Diagram (SLD).
5. To provide the proposed fibre pair allocation plan, branching unit configuration, and system capacity and scalability plan.
6. To provide the proposed protection and restoration mechanism, network monitoring and management system.
7. To provide the proposed marine installation methodology and schedule.
8. Training Plan.
9. The proposed supplier(s) and/or vendor(s) responsible for the supply and installation of the submarine cable system.
10. The Licensee shall propose 4 fibre pairs to be reserved for future cloud and digital infrastructure requirements.
<table>
<tr><th>Part of the Work / Component</th><th>Supplier / Vendor</th></tr>
<tr><td>System Supply</td><td></td></tr>
<tr><td>Survey</td><td></td></tr>
<tr><td>Marine Installation</td><td></td></tr>
<tr><td>BMH construction</td><td></td></tr>
<tr><td>Fronthaul construction</td><td></td></tr>
</table>
</td></tr>
</table>

<table>
<tr><th>SECTION</th><th>DESCRIPTION</th></tr>
<tr><td>B3</td><td>The detailed proposed plan for the operation and maintenance of the SALAM system.</td></tr>
<tr><td>SECTION C</td><td>SUPPLIER(S) INFORMATION</td></tr>
<tr><td>C1</td><td>1. Supplier(s) track record and relevant experience in projects related to the submarine cable system project as shown in the table below:

<table>
<tr><th>No.</th><th>Project name (in Asia)</th><th>Role played</th><th>Distance of the submarine cable deployed</th><th>No of repeaters deployed</th><th>Delivery timeline / year</th><th>Project value (RM)</th></tr>
<tr><td>1.</td><td></td><td></td><td></td><td></td><td></td><td></td></tr>
<tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr>
</table>
2. Required marine equipment information, including at least one deep-water survey vessel and one main cable-laying vessel.
3. To provide calculation methodology for the following:
.1.1 Reliability Budget (Refer Chapter 3.3, 3.4 and 4.1 of Appendix 9 -Technical Specification (Part 1))
.1.2 Capacity Calculation (Refer Chapter 4.2 of Appendix 9 - Technical Specification (Part 1))
.1.3 Power Budget Analysis (Refer Chapter 4.5 and Annex 4.1 of Appendix 9 -Technical Specification (Part 1))</td></tr>
</table>

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Financial Proposal for Part 1

Note:
All pages of the "ORIGINAL" Financial Proposal of the Draft Universal Service Plan shall be duly initialled and affixed with the company rubber stamp of the Interested Licensee.

SECTION	DESCRIPTION
SECTION A	**EXECUTIVE SUMMARY**
A	Overview of the financial proposal for the submarine cable systems.
SECTION B	**FINANCIAL PROPOSAL**
B1	Summary of the financial proposal: Please refer to **Appendix 5** of this Invitation and complete the financial template accordingly.
B2	Please attach the BOQ for each segment. Refer to **Appendix 6** for the BOQ template, with the detailed proposed cost per item. The completed Financial Proposal shall be duly signed and stamped by the Chief Executive Officer (CEO), or a person holding an equivalent designation in the Interested Licensee.
SECTION C	**OTHER INFORMATION**
C1	Other information deemed necessary

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APPENDIX 4 – SCOPE OF DRAFT UNIVERSAL SERVICE PLAN

A. Scope of Draft Universal Service Plan for Part 2

Technical Proposal for Part 2

SECTION	DESCRIPTION
SECTION A	**EXECUTIVE SUMMARY FOR CLUSTER NO. #**
	Overview of the technical proposal for the CLS infrastructure.
SECTION B	**TECHNICAL PROPOSAL FOR CLUSTER NO. #**
B1	Summary of the technical proposal. Please attach the BOQ for each cluster(s). Refer to **Appendix 6** for the BOQ template.
B2	1. Proposed CLS design and layout. 2. Civil, structural, mechanical and electrical (AC & DC) design. 3. Commercial power supply arrangement. 4. Seaward ducts and land route to BMH 5. DG and UPS configuration. 6. DC Plant and batteries bank 7. HVAC system design. 8. Fire suppression and fire detection systems. 9. CCTV and security systems. 10. ODF, racks, patch panels and interconnection facilities. 11. Terrestrial backhaul design and integration with submarine cable system.
SECTION C	**OTHER INFORMATION**
C1	Other information deemed necessary

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Financial Proposal for Part 2

Note:
All pages of the "ORIGINAL" Financial Proposal of the Draft Universal Service Plan shall be duly initialled and affixed with the company rubber stamp of the Interested Licensee.

SECTION	DESCRIPTION
SECTION A	**EXECUTIVE SUMMARY FOR CLUSTER NO.#**
A	Overview of the financial proposal for the CLS.
SECTION B	**FINANCIAL PROPOSAL FOR CLUSTER NO.#**
B1	Summary of the financial proposal: Please refer to **Appendix 5** of this Invitation. The financial proposal template is to be duly signed and stamped by the Chief Executive Officer (CEO), or a person who holds an equivalent designation in the Interested Licensee.
B2	Please attach the proposed BOQ for the CLS. Refer to **Appendix 6** for the BOQ template.
SECTION C	**OTHER INFORMATION**
C1	Other information deemed necessary

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APPENDIX 5 – TEMPLATE FOR FINANCIAL PROPOSAL

A. For Part 1

Summary of cost to design, supply, and install submarine cable infrastructure and its ancillaries:

Capital Expenditure (CAPEX)

No.	Segment Name	Project Management Support (RM)	Submerged Plant (RM)	Land Cable Plant (RM)	Marine Activities (RM)	Additional Information (RM)	Tax (RM)	Total (RM)
		Please provide a detailed and complete breakdown of all items*						

*Note: The amount shall be carried forward from the completed priced BOQ provided in **Appendix 6**.*

No.	Segment	Submarine cable route	Implementation year	Total Proposed cost including Tax (RM)
		Please provide a detailed and complete breakdown of all items*		
1	Segment 1	Cherating - Sedili	2027	
2	Segment 2	Sedili - Kuching	2027	
3	Segment 3	Kuching - Tawau	2028	
4	Segment 4	Kota Kinabalu - Cherating	2029	
			Total	

Note:

1. *The amounts stated in this Financial Summary shall be carried forward from the completed and priced Bill of Quantities (BOQ) set out in Appendix 6. The Interested Licensee shall submit the completed and priced BOQ together with its Financial Proposal.*
2. *In the event of any discrepancy between the amount quoted in the Bill of Quantities (Appendix 6) and the Financial Proposal (Appendix 5), the amount quoted in the Bill of Quantities (Appendix 6) shall prevail.*
3. *All prices and amounts stated in the Financial Proposal shall be inclusive of all applicable taxes, duties, levies, and charges imposed by the Government.*

Signed for and on behalf of Company Stamp

…… ……

by [*to be signed by the Chief Executive Officer or a person who holds an equivalent designation in the Interested Licensee*]

APPENDIX 5 – TEMPLATE FOR FINANCIAL PROPOSAL

B. For Part 2

Summary of cost to design, supply and install CLS and its ancillaries:

Capital Expenditure (CAPEX)

No.	Cluster No.	CLS Name	Project Management & Support (RM)	BMH and Seaward Ducts (RM)	Land Route BMH - CLS (RM)	CLS (RM)	Tax (RM)	Total (RM)
		Please provide a detailed and complete breakdown of all items*						

*Note: The amount shall be carried forward from the completed priced BOQ provided in **Appendix 6**.*

No.	Cluster No.	CLS Name	Total proposed cost including Tax (RM)
		Please provide a detailed and complete breakdown of all items*	
1	C1	Sedili, Johor	
2		Cherating, Pahang	
3	C2	Kampung Buntal, Sarawak	
4		Matu, Sarawak	
5	C3	Samalaju, Sarawak	
6		Pantai Dalit, Sabah	
7	C4	Kudat Blue Economy Industrial Park (KBEIP), Sabah	
8		Kg Bayangan, Sabah	
9	C5	Kg Sungai Kayu, Sabah	
10		Kg Batu Payung, Sabah	

Please submit the proposed cost based on the cluster(s) bid.

Note:

- *The amounts stated in this Financial Summary shall be carried forward from the completed and priced Bill of Quantities (BOQ) set out in Appendix 6. The Interested Licensee shall submit the completed and priced BOQ together with its Financial Proposal.*
- *In the event of any discrepancy between the amount quoted in the Bill of Quantities (Appendix 6) and the Financial Proposal (Appendix 5), the amount quoted in the Bill of Quantities (Appendix 6) shall prevail.*
- *All prices and amounts stated in the Financial Proposal shall be inclusive of all applicable taxes, duties, levies, and charges imposed by the Government.*

Signed for and on behalf of Company Stamp

…… ……

by [*to be signed by the Chief Executive Officer or a person who holds an equivalent designation in the Interested Licensee*]

C. For Part 1 and Part 2

1. The Interested Licensee shall complete and price all **CAPEX-related items** in the **Bill of Quantities (BOQ)** and pricing schedules set out in **Appendix 5** and **Appendix 6 and** shall submit the completed documents together in its Draft Universal Service Plan.

2. The Commission shall provide a template Financial Proposal via separate links to Interested Licensees that have duly submitted their Registration of Interest (ROI) form to the Commission

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APPENDIX 6- BILL OF QUANTITIES

The Commission shall provide a template Bill of Quantities via separate links to Interested Licensees that have duly submitted their Registration of Interest (ROI) form to the Commission.

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APPENDIX 7 – CLAIM SCHEDULE

All claims shall be made pursuant to the USP Regulations and shall be based on the relevant percentage of progress and the fulfilment of the conditions stipulated below:

A. Claim schedule for Part 1:

Milestone No.	Claim (%)	Description	Conditions
Capital Expenditure ("CAPEX")			
1.	10	Advance Payment Claim	Submission of written claim(s) shall be in the form and format specified by the Commission and shall be made upon: Receipt of the Designated Universal Service Provider's acceptance of the Notification of Approval; and Acceptance of the Performance Bond by the Commission.
2.	10	First Progress Payment Claim	Submission of written claim(s) shall be upon the completion of work for **Milestone No. 2** of the implementation period, which shall be signified through the submission of a Declaration and the relevant supporting documents as may be determined by the Commission.
3.	10	Second Progress Payment Claim	Submission of written claim(s) shall be upon: a) The completion of work for **Milestone No. 4** of the implementation period, which shall be signified through a Declaration; b) The submission of the **as-built drawings, technical documentation,** and **equipment inventory**; and c) Other relevant supporting documents, as may be determined by the Commission.

Milestone No.	Claim (%)	Description	Conditions
Capital Expenditure ("CAPEX")			
4.	20	Third Progress Payment Claim	Submission of written claim(s) shall be upon: a) The completion of manufacturing activities and the **Factory Acceptance Test (FAT)** for **Segments 1 and 2**; b) The completion of the installation and deployment work for **Segment 1 (Cherating - Sedili) and Segment 2 (Sedili – Kuching)** of the implementation period, which shall be signified through a **Declaration** and the submission of the **as-built drawings, technical documentation, and relevant test** reports; and c) Other relevant supporting documents, as may be determined by the Commission.
5.	15	Fourth Progress Payment Claim	Submission of written claim(s) shall be upon: a) The completion of manufacturing activities and the **Factory Acceptance Test (FAT)** for **Segment 3**; b) The completion of the installation and deployment work for **Segment 3 (Kuching-Tawau)** of the implementation period, which shall be signified through a **Declaration** and the submission of the **as-built drawings, technical documentation, and relevant test** reports; and c) Other relevant supporting documents, as may be determined by the Commission.
6.	15	Fifth Progress Payment Claim	Submission of written claim(s) shall be upon: a) The completion of manufacturing activities and the **Factory Acceptance Test (FAT)** for **Segment 4 (Kota Kinabalu- Cherating)**; b) The completion of the installation and deployment work for **Segment 4: (Kota Kinabalu - Cherating)** of the implementation period, which shall be

Milestone No.	Claim (%)	Description	Conditions
Capital Expenditure ("CAPEX")			
			signified through a **Declaration** and the submission of the **as-built drawings, technical documentation, and relevant test** reports; and c) Other relevant supporting documents, as may be determined by the Commission.
7.	10	Sixth Progress Payment Claim	Submission of written claim(s) shall be upon the completion of the **end-to-end integration of the SALAM system, Final System Acceptance Test, commissioning, and declaration for RFS**, which shall be signified through a Declaration and the submission of the relevant supporting documents, as may be determined by the Commission.
8	10	Final Payment Claim	Submission of a written claim(s) shall be in the form and format specified by the Commission and shall be submitted after the end of the **twenty-four (24) months** warranty period. The submission of the **final claim(s)** shall also be accompanied by a **declaration** of an external licenced auditor appointed by the DUSP at its own cost to certify that the Work has been delivered and that all claims made have been verified to be accurate and true.
Total	**100**		

Note:

The Commission shall verify the written claim(s) submitted by the DUSP for each milestone in accordance with the USP Regulations prior to making any payment, and the Commission's verification shall be final.

B. Claim schedule for Part 2:

Milestone No.	Claim (%)	Description	Conditions
Capital Expenditure ("CAPEX")			
1	10	Advance Payment Claim	Submission of written claim(s) shall be in the form and format specified by the Commission and shall be made upon: a) Receipt of the Designated Universal Service Provider's acceptance of the Notification of Approval; and b) Acceptance of the Performance Bond by the Commission.
2	20	First Progress Payment Claim	Submission of written claim(s) shall be upon the completion of **works under Milestone No. 2**, which shall be signified through a Declaration and the submission of the relevant documentation.
3	20	Second Progress Payment Claim	Submission of written claim(s) shall be upon the completion **of works under Milestone No. 4**, which shall be signified through a Declaration and the submission of the relevant documentation.
4	20	Third Progress Payment Claim	Submission of written claim(s) shall be upon the completion **of works under Milestone No. 5**, which shall be signified through a Declaration and the submission of the relevant documentation.
5	20	Fourth Progress Payment Claim	Submission of written claim(s) shall be upon the completion **of works under Milestone No. 6**, which shall be signified through a Declaration and the submission of the relevant documentation.
6	10	Final Payment Claim	Submission of a written claim(s) shall be in the form and format specified by the Commission and shall be submitted after the end of the thirty-six (36) months warranty period. The submission of the final claim(s) shall also be accompanied by a declaration of an

Milestone No.	Claim (%)	Description	Conditions
Capital Expenditure ("CAPEX")			
			external licenced auditor appointed by the DUSP at its own cost to certify that the Work has been delivered and that all claims made have been verified to be accurate and true.
Total	**100**		

Note:

The Commission shall verify the written claim(s) submitted by the DUSP for each milestone in accordance with the USP Regulations prior to making any payment, and the Commission's verification shall be final.

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APPENDIX 8 - DRAWINGS

The Commission shall provide the Drawings and the relevant information via separate links to Interested Licensees that have duly submitted their Registration of Interest (ROI) form to the Commission.

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APPENDIX 9 – TECHNICAL SPECIFICATION

The Commission shall provide the relevant information via separate links to Interested Licensees that have duly submitted their Registration of Interest (ROI) form to the Commission.

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